

GUIDESTAR® Premium^{PRO} Report



GuideStar Report Generated For: *GREENER PARTNERS*

Report Generated On: July 20, 2016 at 4:30 PM ET

EIN: 26-2212927

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General Information

GREENER PARTNERS
 3215 Stump Hall Road
 Collegeville, PA 19426
 www.greenerpartners.org
 EIN: 26-2212927

Telephone: 610 -584-6580 (ext. 705)

Contact Information

Lisa Liddington, Development Director
 lisa.liddington@greenerpartners.org
 610 -584-6580 (ext. 705) tel



This is a Silver level GuideStar Nonprofit profile, demonstrating this organization's commitment to transparency.

[Learn more about the GuideStar Nonprofit Profile](#)

Affiliation Type: Independent Organization

At-A-Glance

IRS Subsection: 501(c)(3) Public Charity
 NTEE Codes: C41 (Botanical Gardens, Arboreta and Botanical Organizations)
 Assets: \$126,609
 Income: \$975,276
 Expenses: \$923,545
 Liabilities: \$741,047
 Areas Served: The five-county Philadelphia region

Year Founded: 2008
 Ruling Year: 2009
 Fiscal Year Start: January 1
 Fiscal Year End: December 31

Financial information in this report is derived from the organization's 2014 Form 990.

Mission

Organizational Background The mission of Greener Partners is to create healthy communities through food, farms and education. Since its founding in 2007, Greener Partners has become a regional leader in sustainable agriculture and innovative education programs designed to improve access to and consumption of fresh, local food, with an emphasis on serving high-poverty communities. Last year alone, our food access initiatives and education programs positively impacted more than 20,500 children, families and seniors. Greener Partners' farms are the heart of our organization. With 120 acres of organic farmland at our Longview Farm in Montgomery County, we yield tens of thousands of pounds of organic produce each year. Just over half of this produce is allocated using a Community

Mission

Supported Agriculture (CSA) model, where individuals pay a membership fee at the beginning of each season and receive a share of the food grown each week. The remaining produce is distributed to shelters and food pantries across the region and sold as subsidized food in farmers markets in Philadelphia and Chester. Our farm managers additionally oversee a comprehensive apprentice program where they train new farmers in resilient farming techniques, giving them the tools to achieve success in the growing food economy and cultivate a healthier, sustainable food system. At our Guild House Farm in North Philadelphia, we grow on a half-acre at Guild House West, an apartment building for low-income seniors. Here, we work with residents and teens to raise over 4,000 pounds of food each year, the majority of which is donated to the resident-run food pantry. What distinguishes Greener Partners in the local food movement is our ability to combine food access with education—whether on our farms or in marginalized communities throughout the region. Our unique Farm Explorer™ program gives children and families the opportunity to connect with where food comes from, even if they don't have access to a community garden or can't visit a farm. Launched in 2013, the Farm Explorer is a 24-foot living, hands-on farm on wheels that allows children and families to engage with food from seed to plate. Equipped with pullout garden beds containing 25-40 different living, edible plants and a mobile kitchen, the Farm Explorer travels to schools and community sites where our educators conduct lessons on gardening and ecology as well as harvesting food and cooking, all while incorporating information about healthy eating. Most of these programs are presented at schools where 51 percent or more of the children are eligible for free or reduced lunch. Similarly, at Guild House Farm, hundreds of teens participate in a unique job training program where they learn first hand where their food comes from, how it's grown and how they can be leaders of change in the local food system.

Revenue from 990 (Fiscal Year Beginning January 1 and Ending December 31)

[FAQs on Financial Data](#)

[Click here for revenue data reported earlier than 2010](#)

	2014 (990)	2013 (990)	2012 (990)	2011 (990)	2010 (990)
Contributions¹	\$553,644	\$621,417	\$696,887	\$814,729	\$292,180
Government Grants	\$0	\$0	\$0	\$0	\$0
Program Services	\$382,405	\$447,872	\$269,458	\$131,195	\$99,272
Investments²	\$52	\$0	\$0	\$0	(\$14,975)
Special Events	(\$3,915)	\$3,723	(\$2,484)	\$2,631	\$1,874
Sales	\$42,890	\$174,146	\$173,816	(\$209,085)	\$0
Other³	\$200	\$0	\$0	\$2,729	\$0
Total Revenue:	\$975,276	\$1,247,158	\$1,137,677	\$742,199	\$378,351

1- Due to various changes in the way this data is reported in the 2008 Form 990, it may not be possible to accurately compare this data from the 2008 Form 990 against the same field on prior forms.

2- The IRS has changed the Requirements for Reporting Investment Income. This value may contain amounts for Items which were reported in earlier years under Other Revenue (Part I, line 11).

3- Due to changes to the 2008 form, Membership Dues are not included in Other Revenue anymore, but are reported under Contributions.

Expenses from 990 (Fiscal Year Beginning January 1 and Ending December 31)

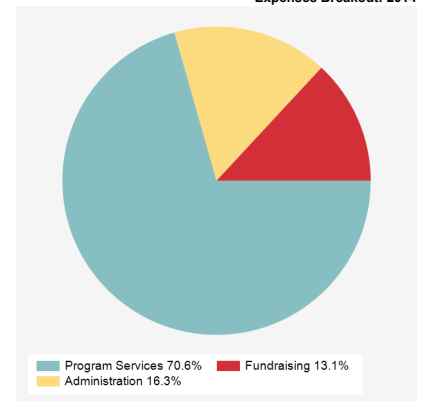
[FAQs on Financial Data](#)

[Click here for expense data reported earlier than 2010](#)

	2014 (990)	2013 (990)	2012 (990)	2011 (990)	2010 (990)
Program Services	\$651,968	\$1,032,127	\$1,042,241	\$703,138	\$314,142
Administration	\$150,675	\$169,324	\$138,247	\$235,421	\$65,865
Other	\$120,902	\$216,173	\$195,798	\$52,238	\$2,250
Total Expenses:	\$923,545	\$1,417,624	\$1,376,286	\$990,797	\$382,257

Net Gain/Loss: \$51,731 (\$170,466) (\$238,609) (\$248,598) (\$3,906)

Expenses Breakout: 2014



[FAQs](#)

Expense Detail from 990 (Fiscal Year Beginning January 1 and Ending December 31)

[FAQs on Financial Data](#)[Click here for revenue data reported earlier than 2010](#)

	2014 (990)	2013 (990)	2012 (990)	2011 (990)	2010 (990)
Accounting Fees	\$12,513	\$16,475	\$14,370	\$28,806	\$10,698
Advertising and Promotion	\$135	\$3,812	\$26,571	\$40,817	\$15,307
Information Technology Expenses	\$6,733	\$6,166	\$2,458	\$10,009	\$1,025
Insurance Expenses	\$0	\$0	\$5,492	\$28,608	\$9,335
Interest Expenses	\$4,862	\$391	\$0	\$1,755	\$1,533
Investment Management Fees	\$0	\$0	\$0	\$0	\$0
Legal Fees	\$432	\$20,578	\$6,374	\$106,743	\$16,602
Pension Plan Contributions	\$0	\$0	\$0	\$0	\$0
Printing and Publications	n/a	n/a	n/a	n/a	n/a
Professional Fundraising Expenses	\$0	\$0	\$0	\$0	\$0
Printing, Publication, Postage and Shipping	n/a	n/a	n/a	n/a	n/a
Professional Fees and Payments to Contractors	n/a	n/a	n/a	n/a	n/a

Balance Sheet from 990 (Fiscal Year Beginning January 1 and Ending December 31)

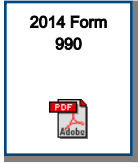
[Click here for balance sheet data reported earlier than 2010](#)

Assets	2014 (990)			2013 (990)			2012 (990)			2011 (990)			2010 (990)		
	1-Jan-14	31-Dec-14	Change	1-Jan-13	31-Dec-13	Change	1-Jan-12	31-Dec-12	Change	1-Jan-11	31-Dec-11	Change	1-Jan-10	31-Dec-10	Change
Cash & Equivalent	\$38,944	\$20,679	(\$18,265)	\$63,464	\$38,943	(\$24,521)	\$66,645	\$63,464	(\$3,181)	\$58,660	\$66,645	\$7,985	\$19,868	\$58,660	\$38,792
Accounts Receivable	\$48	\$1,380	\$1,332	\$0	\$48	\$48	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pledges & Grants Receivable	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	\$0	(\$10,000)	\$36	\$10,000	\$9,964	\$0	\$36	\$36
Receivable / Other ¹	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Inventories for Sale or Use	\$6,621	\$0	(\$6,621)	\$22,108	\$6,621	(\$15,487)	\$13,097	\$22,108	\$9,011	\$0	\$13,097	\$13,097	\$0	\$0	\$0
Investment / Securities ²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Investment / Other ³	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fixed Assets ⁴	\$90,115	\$84,532	(\$5,583)	\$74,765	\$90,115	\$15,350	\$59,174	\$74,765	\$15,591	\$39,349	\$59,174	\$19,825	\$47,541	\$39,349	(\$8,192)
Land & Buildings	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Other ⁵	\$35,798	\$20,018	(\$15,780)	\$30,715	\$35,798	\$5,083	\$25,033	\$30,715	\$5,682	\$5,000	\$25,033	\$20,033	\$0	\$5,000	\$5,000
Total Assets:	\$171,526	\$126,609	(\$44,917)	\$191,052	\$171,525	(\$19,527)	\$173,949	\$191,052	\$17,103	\$103,045	\$173,949	\$70,904	\$67,409	\$103,045	\$35,636
Liabilities	2014 (990)			2013 (990)			2012 (990)			2011 (990)			2010 (990)		
	1-Jan-14	31-Dec-14	Change	1-Jan-13	31-Dec-13	Change	1-Jan-12	31-Dec-12	Change	1-Jan-11	31-Dec-11	Change	1-Jan-10	31-Dec-10	Change
Accounts Payable	\$240,738	\$152,574	(\$88,164)	\$158,001	\$240,738	\$82,737	\$151,034	\$158,001	\$6,967	\$21,894	\$151,034	\$129,140	\$12,352	\$21,894	\$9,542
Grants Payable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Deferred Revenue	\$20,957	\$12,473	(\$8,484)	\$28,755	\$20,957	(\$7,798)	\$10,010	\$28,755	\$18,745	\$0	\$10,010	\$10,010	\$0	\$0	\$0
Loans and Notes ⁶	\$576,000	\$576,000	\$0	\$500,000	\$576,000	\$76,000	\$270,000	\$500,000	\$230,000	\$75,000	\$270,000	\$195,000	\$25,000	\$55,000	\$30,000
Tax-Exempt Bond Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other ⁷	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,000	\$20,000	\$0
Total Liabilities:	\$837,695	\$741,047	(\$96,648)	\$686,756	\$837,695	\$150,939	\$431,044	\$686,756	\$255,712	\$96,894	\$431,044	\$334,150	\$57,352	\$96,894	\$39,542
Fund Balance	2014 (990)			2013 (990)			2012 (990)			2011 (990)			2010 (990)		
	1-Jan-14	31-Dec-14	Change	1-Jan-13	31-Dec-13	Change	1-Jan-12	31-Dec-12	Change	1-Jan-11	31-Dec-11	Change	1-Jan-10	31-Dec-10	Change
Temporarily Restricted Net Assets	\$4,875	\$20,000	\$15,125	\$23,158	\$4,875	(\$18,283)	\$11,751	\$23,158	\$11,407	\$0	\$11,751	\$11,751	\$0	\$0	\$0
Permanently Restricted Net Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Unrestricted Net Assets	(\$671,044)	(\$634,438)	\$36,606	(\$518,862)	(\$671,045)	(\$152,183)	(\$268,846)	(\$518,862)	(\$250,016)	\$6,151	(\$268,846)	(\$274,997)	\$10,057	\$6,151	(\$3,906)
Net Assets	(\$666,169)	(\$614,438)	\$51,731	(\$495,704)	(\$666,170)	(\$170,466)	(\$257,095)	(\$495,704)	(\$238,609)	\$6,151	(\$257,095)	(\$263,246)	\$10,057	\$6,151	(\$3,906)

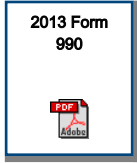
- 1- Due to changes in the 2008 Form 990, this data is no longer reported.
- 2- Due to Changes in the 2008 Form, this value now includes Publicly Traded Securities as well as Other Securities.
- 3- Due to various changes in the way this data is reported in the 2008 Form 990, it may not be possible to accurately compare this data from the 2008 Form 990 against the same field on prior Forms.
- 4- The 2008 Form does not distinguish between Land, Buildings & Equipment (LBE) as investments and LBE as fixed assets. This value is equivalent to the sum of both line items on earlier Forms (Part IV line 55 plus line 57).
- 5- Other Program Related Investments is now a separate field on the new Form, Part X-13(A) and (B).
- 6- The value on this line may now include payables to former employees, disqualified persons and unrelated third parties.
- 7- Due to various changes in the way this data is reported in the 2008 Form 990, it may not be possible to accurately compare this data From the 2008 Form 990 against the same field on prior Forms.

Note: The balance sheet gives a snapshot of the financial health of an organization at a particular point in time. An organization's total assets should generally exceed its total liabilities, or it cannot survive long, but the types of assets and liabilities also must be considered. For instance, an organization's current assets (cash, receivables, securities, etc.) should be sufficient to cover its current liabilities (payables, deferred revenue, current year loan, and note payments). Otherwise, the organization may face solvency problems. On the other hand, an organization whose cash and equivalents greatly exceed its current liabilities might not be putting its money to best use.

Forms 990 Received from the IRS



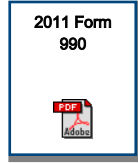
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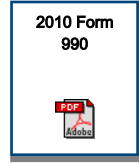
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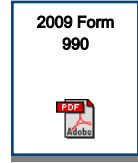
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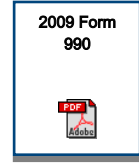
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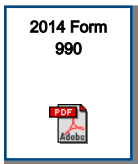


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Forms 990T Received from the IRS

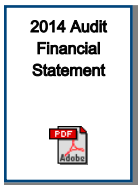


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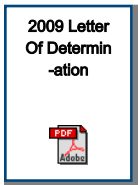
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Audited Financial Statement(s)

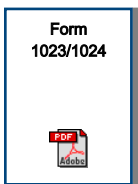


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Letter of Determination, Form 1023/1024



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Mission Statement

This information was provided to GuideStar by GREENER PARTNERS

Organizational Background The mission of Greener Partners is to create healthy communities through food, farms and education. Since its founding in 2007, Greener Partners has become a regional leader in sustainable agriculture and innovative education programs designed to improve access to and consumption of fresh, local food, with an emphasis on serving high-poverty communities. Last year alone, our food access initiatives and education programs positively impacted more than 20,500 children, families and seniors. Greener Partners' farms are the heart of our organization. With 120 acres of organic farmland at our Longview Farm in Montgomery County, we yield tens of thousands of pounds of organic produce each year. Just over half of this produce is allocated using a Community Supported Agriculture (CSA) model, where individuals pay a membership fee at the beginning of each season and receive a share of the food grown each week. The remaining produce is distributed to shelters and food pantries across the region and sold as subsidized food in farmers markets in Philadelphia and Chester. Our farm managers additionally oversee a comprehensive apprentice program where they train new farmers in resilient farming techniques, giving them the tools to achieve success in the growing food economy and cultivate a healthier, sustainable food system. At our Guild House Farm in North Philadelphia, we grow on a half-acre at Guild House West, an apartment building for low-income seniors. Here, we work with residents and teens to raise over 4,000 pounds of food each year, the majority of which is donated to the resident-run food pantry. What distinguishes Greener Partners in the local food movement is our ability to combine food access with education—whether on our farms or in marginalized communities throughout the region. Our unique Farm Explorer™ program gives children and families the opportunity to connect with where food comes from, even if they don't have access to a community garden or can't visit a farm. Launched in 2013, the Farm Explorer is a 24-foot living, hands-on farm on wheels that allows children and families to engage with food from seed to plate. Equipped with pullout garden beds containing 25-40 different living, edible plants and a mobile kitchen, the Farm Explorer travels to schools and community sites where our educators conduct lessons on gardening and ecology as well as harvesting food and cooking, all while incorporating information about healthy eating. Most of these programs are presented at schools where 51 percent or more of the children are eligible for free or reduced lunch. Similarly, at Guild House Farm, hundreds of teens participate in a unique job training program where they learn first hand where their food comes from, how it's grown and how they can be leaders of change in the local food system.

Impact Statement

This information was provided to GuideStar by GREENER PARTNERS

THE ORGANIZATION OPERATES COMMUNITY FARM PROGRAMS AND THE 2-YEAR FARMER APPRENTICE TRAINING PROGRAM WITHIN THE GREATER PHILADELPHIA AREA THE COMMUNITY FARM PROGRAMS PROVIDE LOCAL, ORGANICALLY GROWN VEGETABLES, FRUIT, HERBS AND FLOWERS TO 656 MEMBERSHIPS WITH OVER 25,000 FARM VISITORS ANNUALLY THE FARMER TRAINING PROGRAM LOOKS TO TRAIN NEW FARMERS IN SUSTAINABLE FARMING PRACTICES THROUGH A RIGOROUS MULTI-FACETED APPRENTICESHIP CURRICULUM THE ORGANIZATION ALSO CREATED A NETWORK OF 15 REGIONAL

Farm Explorer Mobile Farm Education

This information was provided to GuideStar by GREENER PARTNERS

Population Served: Children Only (5 - 14 years)

Food Access

This information was provided to GuideStar by GREENER PARTNERS

Population Served: General Public/Unspecified

SOL Food (Sustainable Organic Local) Teen Leadership

This information was provided to GuideStar by GREENER PARTNERS

Population Served: Youth/Adolescents only (14 - 19 years)

Deaver Wellness Garden at Lankenau Hospital

This information was provided to GuideStar by GREENER PARTNERS

Population Served: Children Only (5 - 14 years)

New Farmer Training

This information was provided to GuideStar by GREENER PARTNERS

Population Served: General Public/Unspecified

Overview

	2014	2013	2012	2011	2010
Number of Employees:	70	70	55	53	13

Principal Officer

Fiscal Year	Principal Officer
2014	MEGAN MACCURTIN
2013	MEGAN MACCURTIN
2012	JASON INGLE
2011	JASON INGLE
2010	JASON INGLE
2009	N/A

Chief Executive Profile

Meg MacCurtin

Meg has been actively involved in promoting local, sustainable food systems since 1994, when she joined her first CSA and, over the years, has worked and volunteered at farms in both Oregon and Pennsylvania. Meg joined Greener Partners in 2009 as the education director where she developed our award-winning Farm Explorer program and Seed to Snack curriculum which today reach more than 10,000 students and families annually. Promoted to executive director in 2014, Meg leads a team of 14 permanent and 15 seasonal staff in carrying out Greener Partners' mission and engages strategic partners and stakeholders to help us reach and positively impact even more children and families. Meg's Master's in Art Therapy, and eight years as a high-school art teacher, gave her a keen sense of developing curriculum that is place-based, experiential and process-oriented.

Board Chair

Mr. Michael J Tierney Esq.

Term: Since Jan 2015

Institution Affiliation: Dilworth Paxson, LLP

Board Leadership Practices



<p>Board Orientation & Education Does the board conduct a formal orientation for new board members and require all board members to sign a written agreement regarding their roles, responsibilities, and expectations?</p>	Yes
<p>CEO Oversight Has the board conducted a formal, written assessment of the chief executive within the past year?</p>	Response Not Provided
<p>Ethics & Transparency Have the board and senior staff reviewed the conflict-of-interest policy and completed and signed disclosure statements within the past year?</p>	Yes
<p>Board Composition Does the board ensure an inclusive board member recruitment process that results in diversity of thought and leadership?</p>	Yes
<p>Board Performance Has the board conducted a formal, written self-assessment of its performance within the past three years?</p>	Response Not Provided

Officers, Directors, Trustees and Key Employees

[View the online report for Officer/Director/Trustee/Key Employee data reported earlier than 2010](#)

Fiscal Year Ending December 31, 2014

Name	Title	Compensation
MICHAEL TIERNEY	CHAIR	\$0
CRISTINA HUG	VICE CHAIR	\$0
JAY DEVINE	VICE CHAIR	\$0
JOANNE M CROZIER	SECRETARY	\$0
NANCY SPEARS	TREASURER	\$0
PATRICK FEURY	DIRECTOR	\$0
PAT SOUTH	DIRECTOR	\$0
TOPPER RAY	DIRECTOR	\$0
ANTHONY STEVENSON	DIRECTOR	\$0
JIM WILEY	DIRECTOR	\$0
JIM ZDANCEWICZ	DIRECTOR	\$0
ERIK WILLIAMS	DIRECTOR	\$0
MARIA SCHREDER	DIRECTOR	\$0
CAROL MITCHELL	DIRECTOR	\$0
ERIKA HAYNE	DIRECTOR	\$0
ED HANWAY	DIRECTOR	\$0
JASON INGLE	FOUNDING DIRECTOR	\$0

Fiscal Year Ending December 31, 2013

Name	Title	Compensation
MICHAEL TIERNEY	BOARD CHAIRMAN	\$0
CRISTINA HUG	TREASURER	\$0
EILISE ROUSE	SECRETARY	\$0
BANNY ACKERMAN	DIRECTOR	\$0
STEPHEN J BOWEN	DIRECTOR	\$0
ELISABETH CARRILLO COOKE	DIRECTOR	\$0
JOANNE M GROZIER	DIRECTOR	\$0
JAY DEVINE	DIRECTOR	\$0
PATRICK FEURY	DIRECTOR	\$0
PAUL HUMMER	DIRECTOR	\$0
COLLEEN PHILBIN	DIRECTOR	\$0
NANCY SPEARS	DIRECTOR	\$0
MARK WARD	DIRECTOR	\$0
JASON INGLE	EXECUTIVE DIRECTOR	\$0

Fiscal Year Ending December 31, 2012

Name	Title	Compensation
MARK WARD	PRESIDENT	\$0
GARY COX P	TREASURER	\$0
ELISABETH COOKE	SECRETARY	\$0
BANNARD ACKERMAN	DIRECTOR	\$0
EILISE ROUSE	DIRECTOR	\$0
COLLEEN PHILBIN	DIRECTOR	\$0
CRISTINA HUG	DIRECTOR	\$0
MICHAEL TIERNEY	DIRECTOR	\$0
STEVEN BOWEN	DIRECTOR	\$0
PATRICK FEURY	DIRECTOR	\$0
JASON INGLE	EXECUTIVE DIRECTOR	\$0

Fiscal Year Ending December 31, 2011

Name	Title	Compensation
MARD WARD	PRESIDENT	\$0
GARY COX	TREASURER	\$0
ELISABETH CARRILLO	SECRETARY	\$0
BANNY ACKERMAN	DIRECTOR	\$0
ELISE ROUSE	DIRECTOR	\$0
COLLEEN PHILBIN	DIRECTOR	\$0
CRISTINA HUG	DIRECTOR	\$0
JASON INGLE	EXECUTIVE DIRECTOR	\$0

Fiscal Year Ending December 31, 2010

Name	Title	Compensation
BANNY ACKERMAN	DIRECTOR	\$0
ELISE ROUSE	DIRECTOR	\$0

Fiscal Year Ending December 31, 2010

Name	Title	Compensation
JASON INGLE	EXECUTIVE DIRECTOR	\$0
MARD WARD	PRESIDENT	\$0
GARY COX	TREASURER	\$0
ELISABETH CARRILLO	SECRETARY	\$0

Paid Preparer (Fiscal Year Ending Dec 31, 2014)

ST CLAIR CPAS PC

EIN: 23-2653765

28 S CENTRE STREET

MERCHANTVILLE, NJ 08109

Telephone: 856-482-5600

Independent Contractors and Compensation

Contractors for Fiscal Year Ending Dec 31, 2014

There are no contractors for this year.

Contractors for Fiscal Year Ending Dec 31, 2013

There are no contractors for this year.

Contractors for Fiscal Year Ending Dec 31, 2012

There are no contractors for this year.

Contractors for Fiscal Year Ending Dec 31, 2011

There are no contractors for this year.

Contractors for Fiscal Year Ending Dec 31, 2010

There are no contractors for this year.