

GUIDESTAR® Premium^{PRO} Report



GuideStar Report Generated For: *SPEAKUP*

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EIN: **23-2896812**

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General Information

SPEAKUP
528 E Lancaster Avenue No 50
St Davids, PA 19087
www.speakup.org
EIN: 23-2896812

Affiliation Type: Independent Organization

At-A-Glance

IRS Subsection:	501(c)(3) Public Charity
NTEE Codes:	T11 (Single Organization Support)
Assets:	\$376,563
Income:	\$597,292
Expenses:	\$556,855
Liabilities:	\$14,495
Ruling Year:	1998

Fiscal Year Start: January 1
Fiscal Year End: December 31

Financial information in this report is derived from the organization's 2014 Form 990.

Mission

SpeakUp1 provides youth, educators and parents with the skills, opportunity and support to be heard on the critical issues of today. SpeakUp1 enables youth to make positive life choices and parents and educators to support them as they navigate the journey to become happy, confident adults.

Revenue from 990 (Fiscal Year Beginning January 1 and Ending December 31)

[FAQs on Financial Data](#)

[Click here for revenue data reported earlier than 2008](#)

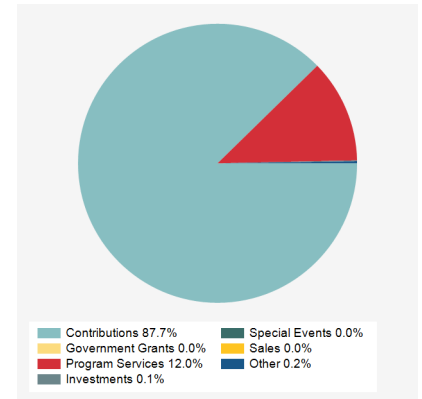
	2014 (990)	2013 (990)	2012 (990)	2010 (990)	2008 (990EZ)
Contributions¹	\$523,682	\$482,078	\$560,985	\$204,194	\$242,858
Government Grants	\$0	\$0	\$0	\$0	n/a
Program Services	\$71,600	\$23,600	\$24,900	\$0	\$0
Investments²	\$602	\$855	\$644	\$10,179	\$16,753
Special Events	\$0	\$0	\$0	(\$626)	\$1,045
Sales	\$0	\$0	\$0	\$0	\$0
Other³	\$1,408	\$0	\$0	\$0	\$0
Total Revenue:	\$597,292	\$506,533	\$586,529	\$213,747	\$260,656

1- Due to various changes in the way this data is reported in the 2008 Form 990, it may not be possible to accurately compare this data from the 2008 Form 990 against the same field on prior forms.

2- The IRS has changed the Requirements for Reporting Investment Income. This value may contain amounts for Items which were reported in earlier years under Other Revenue (Part I, line 11).

3- Due to changes to the 2008 form, Membership Dues are not included in Other Revenue anymore, but are reported under Contributions.

Revenue Breakout: 2014



[FAQs](#)

Expenses from 990 (Fiscal Year Beginning January 1 and Ending December 31)

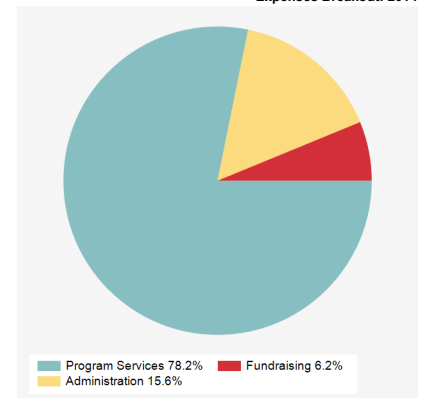
[FAQs on Financial Data](#)

[Click here for expense data reported earlier than 2008](#)

	2014 (990)	2013 (990)	2012 (990)	2010 (990)	2008 (990EZ)
Program Services	\$435,360	\$358,572	\$292,850	\$189,109	n/a
Administration	\$86,926	\$113,931	\$75,463	\$55,178	n/a
Other	\$34,569	\$63,510	\$15,095	\$11,034	n/a
Total Expenses:	\$556,855	\$536,013	\$383,408	\$255,321	\$251,154

Net Gain/Loss: \$40,437 (\$29,480) \$203,121 (\$41,574) \$9,502

Expenses Breakout: 2014



[FAQs](#)

Expense Detail from 990 (Fiscal Year Beginning January 1 and Ending December 31)

[FAQs on Financial Data](#)

[Click here for revenue data reported earlier than 2008](#)

	2014 (990)	2013 (990)	2012 (990)	2010 (990)	2008 (990EZ)
Accounting Fees	\$12,449	\$4,500	\$3,900	\$3,900	n/a
Advertising and Promotion	\$1,387	\$18,305	\$11,275	\$12,268	n/a
Information Technology Expenses	\$0	\$0	\$1,879	\$300	n/a
Insurance Expenses	\$0	\$2,196	\$2,688	\$3,123	n/a
Interest Expenses	\$0	\$0	\$0	\$0	n/a
Investment Management Fees	\$0	\$0	\$0	\$0	n/a
Legal Fees	\$0	\$0	\$1,000	\$0	n/a
Pension Plan Contributions	\$0	\$0	\$0	\$0	n/a
Printing and Publications	n/a	n/a	n/a	n/a	n/a
Professional Fundraising Expenses	\$0	\$40,083	\$0	\$0	n/a
Printing, Publication, Postage and Shipping	n/a	n/a	n/a	n/a	\$13,092
Professional Fees and Payments to Contractors	n/a	n/a	n/a	n/a	\$5,200

Balance Sheet from 990 (Fiscal Year Beginning January 1 and Ending December 31)

[Click here for balance sheet data reported earlier than 2008](#)

Assets	2014 (990)			2013 (990)			2012 (990)			2010 (990)			2008 (990EZ)		
	1-Jan-14	31-Dec-14	Change	1-Jan-13	31-Dec-13	Change	1-Jan-12	31-Dec-12	Change	1-Jan-10	31-Dec-10	Change	1-Jan-08	31-Dec-08	Change
Cash & Equivalent	\$322,756	\$353,783	\$31,027	\$355,466	\$322,756	(\$32,710)	\$150,821	\$355,466	\$204,645	\$282,176	\$233,067	(\$49,109)	\$307,680	\$329,137	\$21,457
Accounts Receivable	\$6,000	\$8,760	\$2,760	\$0	\$6,000	\$6,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Pledges & Grants Receivable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Receivable / Other ¹	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Inventories for Sale or Use	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Investment / Securities ²	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Investment / Other ³	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Fixed Assets ⁴	\$4,535	\$8,187	\$3,652	\$0	\$4,535	\$4,535	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Land & Buildings	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	\$0	\$0	\$0
Other ⁵	\$0	\$5,833	\$5,833	\$0	\$0	\$0	\$0	\$0	\$0	\$19,048	\$26,346	\$7,298	\$12,495	\$0	(\$12,495)
Total Assets:	\$333,291	\$376,563	\$43,272	\$355,466	\$333,291	(\$22,175)	\$150,821	\$355,466	\$204,645	\$301,224	\$259,413	(\$41,811)	\$320,175	\$329,137	\$8,962
















Liabilities	2014 (990)			2013 (990)			2012 (990)			2010 (990)			2008 (990EZ)		
	1-Jan-14	31-Dec-14	Change	1-Jan-13	31-Dec-13	Change	1-Jan-12	31-Dec-12	Change	1-Jan-10	31-Dec-10	Change	1-Jan-08	31-Dec-08	Change
Accounts Payable	\$11,660	\$14,495	\$2,835	\$4,355	\$11,660	\$7,305	\$2,831	\$4,355	\$1,524	\$3,326	\$3,089	(\$237)	\$2,722	\$2,182	(\$540)
Grants Payable	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Deferred Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Loans and Notes ⁶	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Tax-Exempt Bond Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Other ⁷	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Total Liabilities:	\$11,660	\$14,495	\$2,835	\$4,355	\$11,660	\$7,305	\$2,831	\$4,355	\$1,524	\$3,326	\$3,089	(\$237)	\$2,722	\$2,182	(\$540)

Fund Balance	2014 (990)			2013 (990)			2012 (990)			2010 (990)			2008 (990EZ)		
	1-Jan-14	31-Dec-14	Change	1-Jan-13	31-Dec-13	Change	1-Jan-12	31-Dec-12	Change	1-Jan-10	31-Dec-10	Change	1-Jan-08	31-Dec-08	Change
Temporarily Restricted Net Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$19,048	\$26,346	\$7,298	\$0	\$0	\$0
Permanently Restricted Net Assets	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	n/a	\$0
Unrestricted Net Assets	\$321,631	\$362,068	\$40,437	\$351,111	\$321,631	(\$29,480)	\$147,990	\$351,111	\$203,121	\$278,850	\$229,978	(\$48,872)	\$317,453	\$326,955	\$9,502
Net Assets	\$321,631	\$362,068	\$40,437	\$351,111	\$321,631	(\$29,480)	\$147,990	\$351,111	\$203,121	\$297,898	\$256,324	(\$41,574)	\$317,453	\$326,955	\$9,502





- 1- Due to changes in the 2008 Form 990, this data is no longer reported.
- 2- Due to Changes in the 2008 Form, this value now includes Publicly Traded Securities as well as Other Securities.
- 3- Due to various changes in the way this data is reported in the 2008 Form 990, it may not be possible to accurately compare this data from the 2008 Form 990 against the same field on prior Forms.
- 4- The 2008 Form does not distinguish between Land, Buildings & Equipment (LBE) as investments and LBE as fixed assets. This value is equivalent to the sum of both line items on earlier Forms (Part IV line 55 plus line 57).
- 5- Other Program Related Investments is now a separate field on the new Form, Part X-13(A) and (B).
- 6- The value on this line may now include payables to former employees, disqualified persons and unrelated third parties.
- 7- Due to various changes in the way this data is reported in the 2008 Form 990, it may not be possible to accurately compare this data From the 2008 Form 990 against the same field on prior Forms.

Note: The balance sheet gives a snapshot of the financial health of an organization at a particular point in time. An organization's total assets should generally exceed its total liabilities, or it cannot survive long, but the types of assets and liabilities also must be considered. For instance, an organization's current assets (cash, receivables, securities, etc.) should be sufficient to cover its current liabilities (payables, deferred revenue, current year loan, and note payments). Otherwise, the organization may face solvency problems. On the other hand, an organization whose cash and equivalents greatly exceed its current liabilities might not be putting its money to best use.

Forms 990 Received from the IRS

2014 Form 990 	2013 Form 990 	2012 Form 990 	2012 Form 990 	2011 Form 990 	2011 Form 990 	2010 Form 990 	2010 Form 990 
click to download	click to download	click to download	click to download	click to download	click to download	click to download	click to download
2009 Form 990 	2008 Form 990 	2007 Form 990 	2006 Form 990 	2005 Form 990 	2004 Form 990 	2003 Form 990 	2002 Form 990 
click to download	click to download	click to download	click to download	click to download	click to download	click to download	click to download
2001 Form 990 	2000 Form 990 	1999 Form 990 	1998 Form 990 				
click to download	click to download	click to download	click to download				

Forms 990T Received from the IRS

2012 Form 990 	2011 Form 990 	2009 Form 990 	2008 Form 990 
click to download	click to download	click to download	click to download

Mission Statement

This information was digitized from the organization's Form 990.

SpeakUp1 provides youth, educators and parents with the skills, opportunity and support to be heard on the critical issues of today. SpeakUp1 enables youth to make positive life choices and parents and educators to support them as they navigate the journey to become happy, confident adults.

Impact Statement

This information was provided to GuideStar by SPEAKUP.

This year SpeakUp conducted 24 programs serving 35 diverse school communities in the region. Our school profile is as follows: 69% of our schools are private/31% public, 65% suburban /35% urban, 61% of our programs are at the high school level/39% middle school. Our programs reached 4,718 participants and engaged 870 students on our leadership committees. Independent researchers from Children's Hospital of Philadelphia (CHOP).

Overview

	2014	2013	2012	2010	2008
Number of Employees:	14	9	0	5	n/a

Principal Officer

Fiscal Year	Principal Officer
2014	Martha Bernicker
2013	MARTHA W GILLIN
2012	N/A
2010	Martha W. Gillin
2008	N/A

Officers, Directors, Trustees and Key Employees

[View the online report for Officer/Director/Trustee/Key Employee data reported earlier than 2008](#)

Fiscal Year Ending December 31, 2014

Name	Title	Compensation
Kimberly Bullock	Program Officer-Admin & Finance	\$67,107
Marta W Gillin	Founder	\$12,250
Sterlen Barr	Director	\$3,000
Steve Treat	Chairman	\$500
Matthew Gillin	President	\$0
Alex Wolfington	Treasurer	\$0
Mark Wolfington	Secretary	\$0
Stephen A Gillin	Director	\$0
Julife Rafferty	Director	\$0
Steven Piltch	Director	\$0
Robert Thorton	Director	\$0
Monica Steigerwald	Director	\$0

Fiscal Year Ending December 31, 2013

Name	Title	Compensation
MARTHA W GILLIN	Chairman	\$9,718
MATTHEW GILLIN	President	\$0
ALEX WOLFINGTON	Treasurer	\$0
MARK WOLFINGTON	Secretary	\$0
STEPHEN A GILLIN	Director	\$0
JULIE RAFFERTY	Director	\$0
STERLEN BARR	Director	\$0
STEVEN PILTCH	Director	\$0
ROBERT THORTON	Director	\$0
MONICA STEIGERWALD	Director	\$0
STEVE TREAT	Director	\$0

Fiscal Year Ending December 31, 2010

Name	Title	Compensation
Martha W. Gillin	Chairman	\$10,618
Matthew Gillin	President	\$0
Alex Wolfington	Treasurer	\$0
Mark Wolfington	Secretary	\$0
Stephen A. Gillin	Director	\$0
Martie Bernicker	Director	\$0

Fiscal Year Ending December 31, 2008

Name	Title	Compensation ¹
STEPHEN GILLIAN	PRESIDENT	\$0

Fiscal Year Ending December 31, 2008

Name	Title	Compensation ¹
VINCENT O'NEILL	VICE PRESIDENT	\$0
MICHAEL P. HANEY	SECRETARY	\$0
MATTHEW GILLIAN	TREASURER	\$0
MARTIE GILLIAN	VICE PRESIDENT	\$0
ALEX WOLFINGTON	DIRECTOR	\$0
MARK WOLFINGTON	DIRECTOR	\$0

1- Due to various changes in the way this data is reported in the 2008 Form 990, it may not be possible to accurately compare this data from the 2008 Form 990 against the same field on prior forms.

Paid Preparer (Fiscal Year Ending Dec 31, 2014)

J MILLER & ASSOCIATES

EIN: 27-2001590

1617 John F Kennedy Blvd

Philadelphia, PA 19103

Telephone: 215-600-1701

Independent Contractors and Compensation

Contractors for Fiscal Year Ending Dec 31, 2014

There are no contractors for this year.

Contractors for Fiscal Year Ending Dec 31, 2013

There are no contractors for this year.

Contractors for Fiscal Year Ending Dec 31, 2012

There are no contractors for this year.

Contractors for Fiscal Year Ending Dec 31, 2010

There are no contractors for this year.

Contractors for Fiscal Year Ending Dec 31, 2008

There are no contractors for this year.