

GRANT PROPOSAL GUIDELINES

The Chester County Community Foundation connects people who care with causes that matter, so their philanthropy makes a difference now and forever.

- The Community Foundation is a collection of Funds: Field of Interest Funds + Donor Advised Funds.
- 99% of the grants issued by the Community Foundation are made possible through the generosity of the Fund Advisors who created donor advised funds. \$2.2+ million is granted annually to nonprofits in Chester County and beyond.
- All Community Foundation Funds accept this grant application form.

Proposals submitted by nonprofits will be considered for 2 types of grants:

1) FIELD OF INTEREST & DONOR ADVISED FUNDS

- ◇ Proposals received **any time throughout the year** are eligible for funding consideration from the Foundation's Field of Interest Funds & Donor Advised Funds.
- ◇ Grant **awards** typically range from **\$500 - \$7,500**.
- ◇ Grant decisions are made **intermittently** throughout the year, as Fund Advisors desire.
- ◇ Proposals are **electronically shared** with Fund Advisors to assist them in making grant decisions.
- ◇ **General operating** grants are encouraged. Nonprofits should be specific about their mission, goals, and measurable outcomes.
- ◇ Grants **focus on Chester County** causes and issues, but **are not limited** to Chester County.
- ◇ Grants may be made to charitable nonprofits working in **all fields of interest** including arts, culture and humanities; education; community improvement; environment; religion; health; and human services.

2) FUND FOR CHESTER COUNTY CAPACITY BUILDING INITIATIVE

- ◇ The goal of the Community Foundation's capacity building grantmaking is to **strengthen the effectiveness of nonprofit organizations serving the Chester County region**.
- ◇ Capacity building proposals received by **September 15** annually will be eligible for this special grant initiative.
- ◇ Capacity building projects should strengthen a nonprofit, in areas including:
 - Mission, Vision & Strategy
 - Governance & Leadership
 - Strategic Relationships
 - Operations and Technology
 - Fundraising & Development
- ◇ Grant **awards** range from **\$500-\$5,000**.
- ◇ NPO's with budgets \$ 750,000 or less preferred
- ◇ Grant monies are distributed by **February**.
- ◇ Nonprofits must be **located in and serve Chester County** to receive a grant from this special initiative.

- A proposal is considered "complete" when the Chester County Community Foundation has confirmed receipt of the **Grant Proposal Summary Sheet, Narrative and Attachments**.
- Proposals are shared electronically online with Fund Advisors and the Grants Committee.
- The electronic form is available at **www.chescocf.org**.

Per IRS regulations, applicants: must be charitable, tax exempt organizations with 501(c)(3) certification and cannot be individuals

- **E-mail proposals to grants@chescocf.org**. Receipt will be confirmed by e-mail.
- Please contact Kevin Baffa or Beth Harper Briglia at (610) 696-8211 or **grants@chescocf.org** if you have any questions. Thank you.

I. CHESTER COUNTY COMMUNITY FOUNDATION GRANT PROPOSAL SUMMARY SHEET

One page only. This page will be shared electronically with Grant Committee Members & Fund Advisors.

Note: If Philanthropy Network of Greater Philadelphia's Common Grant Application is used, the Community Foundation's Summary Sheet **MUST** accompany application.

To obtain an electronic version of this application, visit www.chescocf.org

Date

Contact Information

Organization Name: Good Neighbors Inc.

Executive Director Name: Harold Naylor

Address: 224 E Street Road, Suite 2, Kennett Square PA 19348

Executive Director E-mail: haroldnaylor11@gmail

Phone: 610-444-1860

Board of Directors Chair Name: Bud Swenson

Website: goodneighborshomerepair.org

Primary Contact Name: Rachel Metzger

Year Incorporated: 2008

Primary Contact E-mail: zoegrantwriting@gmail.com

Has your nonprofit ever applied to the Community Foundation? Yes No Not Sure

Has your nonprofit ever received funding from the Community Foundation? Yes No Not Sure

Donor Advised Fund(s) Fund for Chester County Don't know/Not sure

Field/s of Interest:

Arts, Culture & Humanities

Environment/Animal Welfare

Education

Health

Human Services

Religion

Organization Information:

Geographic Area Served (If not all of Chester County, specify primary Chester County regions served):

Good Neighbors serves southern Chester County

Describe Population Served and Annual Number of People Served:

Good Neighbors serves the low income community. The bulk of our clients are elderly, disabled or single parent families. In 2017 alone we served 324 people

Mission:

Our mission is to restore hope and dignity to qualified low-income homeowners by repairing their homes as an expression of our love for Jesus Christ.

Proposal Summary: Good Neighbors would like to be considered for the donor advised fund and field of interest grant to be used towards our general operating fund.

If Capacity Building Proposal, the focus is:

Mission, Vision & Strategy Governance & Leadership Strategic Relationships

Fundraising & Development Technology Other: _____

Annual Budget \$ 469,378 1 # of Full-Time Equivalent Paid Staff

78 % of budget for program expenses 10 # of Board Volunteers

11 % of budget for administrative expenses 0 # of Active Non-Board Volunteers

11 % of budget for fundraising expenses 6,814 # of Volunteer Hours

100 % total

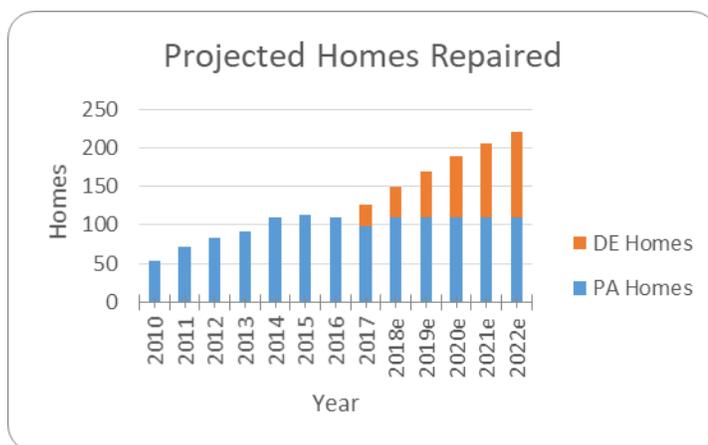
Top 3-5 funding sources:

WW Smith, WYSS, CCD CD and the Welfare Foundation

Grant Amount Requested from the Community Foundation: \$ _____

1. Organization's history, goals, key achievements and distinctiveness

Good Neighbors Home Repair has been serving the southern Chester County community for 26 years. It is our mission to restore hope and dignity to qualified low-income homeowners by repairing their homes as an expression of our love for Jesus Christ. We do not discriminate when selecting homes, volunteers or suppliers and we repair houses for everyone in need. Our vision is to for all people in our community to have a warm, safe, dry and healthy home. Good Neighbors Home Repair began in 1992 when a few friends collaborated together to repair a bathroom for an elderly neighbor. In 2008 Good Neighbors became an independent nonprofit organization. In 2016, we expanded our work into New Castle County, Delaware. Over the years, Good Neighbors has grown to be a collaborative act of hundreds of volunteers working together to help their low-income neighbors. Our 26 year history of serving the poor of southern Chester County and New Castle County, Delaware has created a respected reputation among those in the community. We receive numerous client referrals from the county and other organizations that serve the community such as the County Office of Aging Caseworkers and Public Health nurses. Since 2010, we have steadily increased the number of homes that we repair. We are the only agency in southern Chester County that offers free home repair services to this population. To accomplish this work, we employ well-experienced project managers who work with efficiency and excellence. In addition, these project managers work alongside hundreds of volunteers who join the project manager onsite to complete the repairs. The bar graph below exhibits the number of homes that have been repaired over an 8 year period and our projected repairs until 2022:



In 2017, Good Neighbors developed a 4 year strategic plan for 2018-2022. It is our goal to repair 110 homes in Pennsylvania and 110 homes in Delaware by 2022. As of the end of July of 2018, we have repaired 49 homes in Pennsylvania and 46 homes in Delaware.

2. Funding request

- **Description of key initiatives-** Funding from the donor advised fund of CCCF would be used to repair homes in southern Chester County. Costs for repairing one home falls between \$2,500-\$5,000. Typical Good Neighbors' projects are roof repairs or replacements, replacing

old windows, repairing unsafe entryways or decks, installing wheelchair ramps, replacing siding or repairing water damage.

- **Specific needs and issues to be addressed-**

It is estimated that 1 in 19 Chester County households is living at or below the federal poverty level. Typically, these households are headed by single mothers, the elderly or the disabled. These individuals make up the bulk of Good Neighbors clientele. In many cases, these households are experiencing significant housing challenges. A housing challenge exists when a homeowner pays more than 30% of their monthly income on housing. With so much of their income going to housing, any medical problems or job interruptions forces them to ignore their home repairs which can lead to foreclosure and homelessness. Additionally, substandard housing impacts the overall quality of neighborhoods and contributes to the decline in housing values.

When Good Neighbors repairs low income homes, the community as a whole benefits. Our repairs reduce the cost burden on individual homeowners which enables them to remain in their homes and avoid foreclosure or homelessness. We make homes safer which means kids and the elderly are less likely to fall which means less visits to the emergency room which in turn reduces health insurance costs. We also improve efficiency which creates less burden on the environment as well as decreases utility costs. Our repairs improve the affordability of housing within the county. By reducing housing challenges, Good Neighbors' repairs help to prevent foreclosure and abandoned homes. Abandoned homes can become havens for criminal behavior. By preventing this, state and local governments are spared the additional costs of addressing the societal problems created by abandoned homes. They are also spared the cost of having to meet the needs of homeless families and individuals. When neighborhood blight is reduced, people are more likely to purchase homes within these neighborhoods, start businesses and express overall pride in their community. Additionally, by bringing low income homes up to standard, home values are improved. We believe that home repairs are good for families in need, are good for our local communities and are good investments for those that want to strengthen southern Chester County.

3. How impact and results will be demonstrated?

The impact and results of Good Neighbors work is demonstrated in several ways. First, the more houses that we repair per year will enable us to move one step closer to achieving our vision that all people in our communities have a warm, safe, dry and healthy home. Last year, Good Neighbors repaired 126 homes throughout Chester County, PA and New Castle County, DE. We will know we are having an impact when we can repair more and more homes at no cost to the homeowner. Secondly, Good Neighbors measures results on individual projects by providing to the homeowner the opportunity to complete an evaluation form. This project evaluation will measure overall client satisfaction. Our average score is a 4.9 out of 5. This is one reason why the bulk of our new clients come to us by way of past client referrals. This summer we surveyed 57 past clients in depth to see if their lives were really changed by receiving free home repairs. The results showed that 80% were more optimistic about their futures, 98% have a more positive perspective of humanity and 89% say their hope has been restored. In 2019 we will institutionalize this outcomes survey for all our clients to verify the overwhelming positive response to this home repair initiative and report the results back to our donors. Finally, by

involving the local volunteers in the repair process, Good Neighbors enhances a spirit of community goodwill, both for the volunteer who is providing the service, but also for the client who is benefitting from the service. This spirit of goodwill cultivates hope in the lives of our clients who in many instances face hopeless situations.