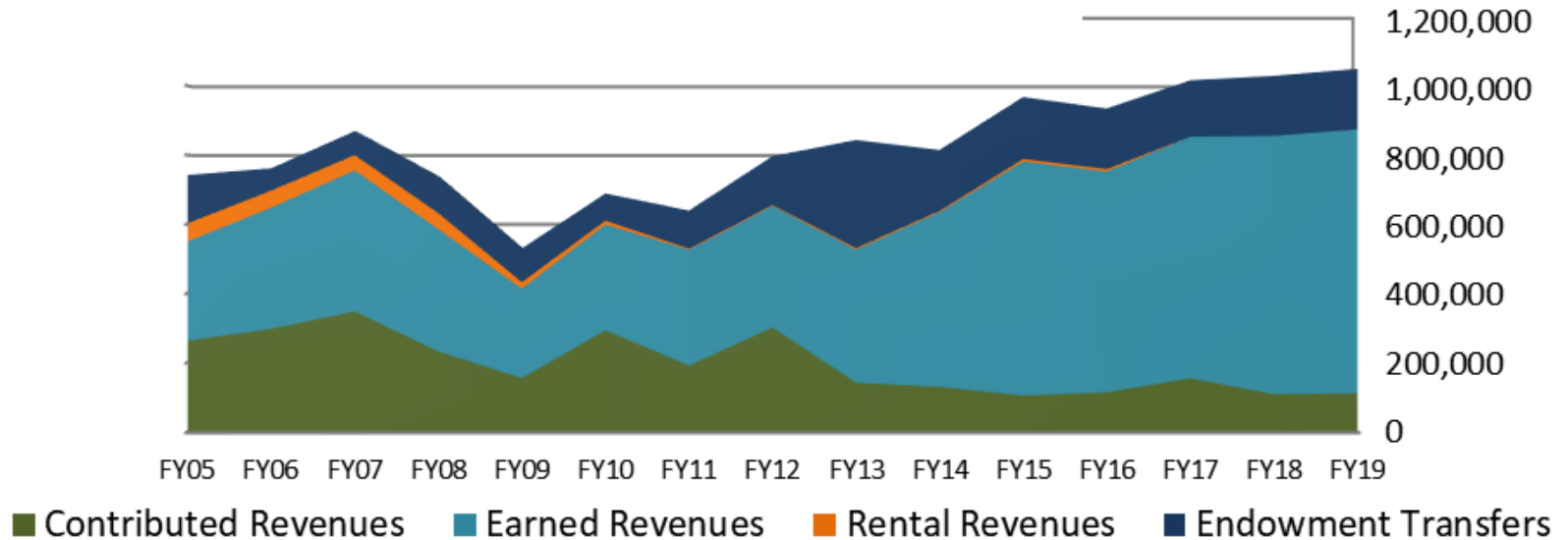


CCCF Business Revenue Model



ANNUAL OPERATING REVENUES



CCCF Business Revenue Model - Notes



PRIMARY REVENUE SOURCES

OPERATING ACCOUNT

- Contributions: Individual & Corporate
- Management Fees from Donor Advised & Nonprofit Funds
 - Endowed & Quasi-Endowed Funds: Fees of 1.0% - 2.5 % of the accumulated value of the fund balances per year. This policy was changed to include the CCCF endowment funds effective FY15.
 - Provisional Funds: Fees of 1 - 10% of incoming contributions; one-time charge.
- Grant Transfers from CCCF Endowment Accounts (5% of balance at FY)
- Provisional Fund Interest Income

DONOR-ADVISED & NONPROFIT FUNDS

- Contributions: Individual & Corporate
- Fundraising Event Proceeds
- Investment Results (dividends; unrealized gains & losses; realized gains & losses)

PRIMARY EXPENDITURE SOURCES

OPERATING ACCOUNT

- ~\$1M yearly budget, @75% personnel costs

DONOR-ADVISED & NONPROFIT FUNDS

- Grant & Scholarship Distributions @\$2.5M/year
- Investment Manager Fees
- Management Fees to CCCF

OTHER

- Current minimum to establish & grant out from an endowed fund is \$25k
- Current minimum in the medallion program is \$250k with the intent to grow to \$1M within 5 years
- Exploring opportunities to utilize 3-year rolling average for grant & scholarship distributions
- Decreased emphasis on acquiring new fundraising funds
- Limited involvement with charitable gift annuities

