

I. CHESTER COUNTY COMMUNITY FOUNDATION
GRANT PROPOSAL SUMMARY SHEET

One page only. This page will be shared electronically with Grant Committee Members & Fund Advisors.

Note: If Philanthropy Network of Greater Philadelphia's Common Grant Application is used, the Community Foundation's Summary Sheet MUST accompany application.

To obtain an electronic version of this application, visit www.chescocf.org

Date 8/19/2019

Contact Information

Organization Name: Good Neighbors Home Repair
Harold Naylor
Address: 224 E Street Road, Suite 2, Kennett Square, PA 19348

Phone: 610-444-1860
Swenson

Website: goodneighborshomerepair.org
Metzger

Year Incorporated: 2008

FEIN: 11-3839742

Has your nonprofit ever applied to the Community Foundation?

Yes X No__ Not Sure__

Has your nonprofit ever received funding from the Community Foundation? Yes X No__
Not Sure__

Donor Advised Fund(s) Fund for Chester County Don't know/Not sure

Field/s of Interest:

- Arts, Culture & Humanities
- Environment/Animal Welfare
- Education
- Health
- Human Services
- Religion

Organization Information:

Geographic Area Served (If not all of Chester County, specify primary Chester County regions served):

Good Neighbors serves southern Chester County

Describe Population Served and Annual Number of People Served:

Good Neighbors serves the low-income community. The vast majority of our clients are elderly, single-parent families and disabled. In 2018 we served 452 individuals.

Mission:

Our mission is to restore hope and dignity to qualified low-income homeowners by repairing their homes as an expression of our love for Jesus Christ.

Proposal Summary:

Good Neighbors is applying to the donor advised fund for general operating support. This funding will be utilized towards making critical home repairs to low-income homes at no cost to the homeowner.

If Capacity Building Proposal, the focus is:

___ Mission, Vision & Strategy ___ Governance & Leadership ___ Strategic Relationships
___ Fundraising & Development ___ Technology Other: _____

Annual Budget \$ 701,000

_82% of budget for program expenses
_9% of budget for administrative expenses
_9% of budget for fundraising expenses
100 % total

___1 # of Full-Time Equivalent Paid Staff
___10# of Board Volunteers
___0 # of Active Non-Board Volunteers
7,226 # of Volunteer Hours

Top 3-5 funding sources:

Federal Home Loan Bank, Pia Family Trust, WYSS Foundation, Connelly Foundation, Marshall Reynolds Foundation

Grant Amount Requested from the Community Foundation: \$2,000



Grant Proposal for the Chester County Community Foundation
Field of Interest and Donor-Advised Fund

Organization's history, goals, key achievements and distinctiveness

Good Neighbors Home Repair has been serving the southern Chester County community for 27 years. It is our mission to restore hope and dignity to qualified low-income homeowners by repairing their homes as an expression of our love for Jesus Christ. We do not discriminate when selecting homes, volunteers or suppliers and we repair houses for everyone in need. Our vision is to for all people in our community to have a warm, safe, dry and healthy home. Good Neighbors Home Repair began in 1992 when a few friends collaborated to repair a bathroom for an elderly neighbor. In 2008 Good Neighbors became an independent nonprofit organization. In 2016, we expanded our work into New Castle County, Delaware. Over the years, Good Neighbors has grown to be a collaborative act of hundreds of volunteers working together to help their low-income neighbors. To determine if a homeowner is low income, we follow the county's guidelines which defines low-income as anyone who earns 60% or less of median income.

Our 27-year history of serving these needy individuals in southern Chester County and New Castle County, Delaware has created a respected reputation among those in the community. We receive numerous client referrals from the county and other organizations that serve the community such as the County Office of Aging Caseworkers and Public Health nurses. Since 2010, we have steadily increased the number of homes that we repair. In 2018 we repaired 133 homes, 70 of which were in Chester County. We are the only agency in southern Chester County that offers free home repair services to this population. To accomplish this work, we employ well-experienced project managers who work with efficiency and excellence. In addition, these project managers work alongside hundreds of volunteers who join the project manager onsite to complete the repairs. In 2018, 476 volunteers contributed over 7000 volunteer hours all towards Good Neighbors' home repair work.

Funding request

- **Description of key initiatives-** A grant of \$2,000 from the donor advised fund of CCCF would be used to repair approximately one home in southern Chester County. Costs for repairing one home fall between \$2,000-\$5,000 which is one-third to one-half of the typical industry cost. We achieve this because we use donated materials or materials purchased at a discounted rate. We also pay our project managers \$25 an hour which is well below the industry rate and these project managers work alongside volunteers to complete the work. Typical Good Neighbors' projects are roof repairs or replacements, heater repair or replacement, window replacement, repairs to unsafe entryways or decks, installing wheelchair ramps, replacing siding or repairing water damage.
- **Specific needs and issues to be addressed-** According to the Housing Assistance Council, there are 57,148 inadequate housing units in Chester County. This number accounts for about 30% of the residents of Chester County. Inadequate housing is defined as homes that lack adequate kitchen and plumbing facilities and where the occupant is paying more than 30% of their monthly income to housing costs. Good Neighbors Home repair offers free, critical home repairs to low income homeowners who are experiencing these housing challenges. By offering these repairs at no cost to the homeowner, we empower low income homeowners to remain in their homes and help them to reduce their housing challenges. Additionally, these repairs help to reduce the number of inadequate housing units in Chester County.

Typically, these households are occupied by single mothers, the elderly or the disabled. These individuals make up the bulk of Good Neighbors' clientele. Homeowners such as these that fail to meet the demand of their housing challenges often face substandard housing, foreclosure and even homelessness. Additionally, neglected and substandard housing impacts the overall quality of neighborhoods and contributes to the decline in housing values.

- **How impact and results will be demonstrated?**

The impact and results of Good Neighbors work is demonstrated in several ways. First, the more houses that we repair per year will enable us to move one step closer to achieving our vision that all people in our communities have a warm, safe, dry and healthy home. Last year, Good Neighbors repaired 133 homes throughout Chester County, PA and New Castle County, DE. We will know we are having an impact when we can repair more and more homes at no cost to the homeowner. Secondly, Good

Neighbors measures results on individual projects by providing to the homeowner the opportunity to complete an evaluation form. This project evaluation will measure overall client satisfaction. Our average score is a 4.9 out of 5. This is one reason why the bulk of our new clients come to us by way of past client referrals. Last summer we surveyed 57 past clients in depth to see if their lives were really changed by receiving free home repairs. The results showed that 80% were more optimistic about their futures, 98% have a more positive perspective of humanity and 89% say their hope has been restored. In 2019 we institutionalized this outcomes survey for all our clients to verify the overwhelming positive response to this home repair initiative and report the results back to our donors. Finally, by involving the local volunteers in the repair process, Good Neighbors enhances a spirit of community goodwill, both for the volunteer who is providing the service, but also for the client who is benefitting from the service. This spirit of goodwill cultivates hope in the lives of our clients who in many instances face hopeless situations.