The Chester County Nonprofit Innovation & Resiliency Fund
 Administered by the Chester County Community Foundation
In cooperation with regional funders, donors, united funds and County government departments

Recognizing the importance of the nonprofit sector to the high quality of life throughout Chester County, the Chester County Commissioners have allocated $3.5M to help nonprofits recover with innovation and resiliency. This funding is from the federal Coronavirus Aid, Relief, and Economic Security (CARES) Act.

Per the CARES Act, grants must cover unforeseen financial needs and risks created by the COVID-19 public health emergency. This includes grants to implement and publicize the safe resumption of programs and services. The Community Foundation seeks proposals to support innovative, resilient COVID recovery needs, such as:

- Program and service redesign, in light of social distancing and public safety requirements
- Innovative technology to support virtual, mobile and/or pop-up programs and services
- Redesigned and reconceived marketing, fundraising and special events
- Strategic planning pivoting, refinement and revisions in light of COVID-19
- Partnership, merger, consolidation and/or acquisition activities due to COVID-19 impacts
- Infrastructure improvements due to COVID, including plexiglass dividers, technology upgrades, etc.
- Higher operating costs related to cleaning and social distancing requirements
- Other one-time or increased expenses incurred related to COVID-19.

This is a competitive, time-sensitive grants process. Grant decisions will be made weekly, on an ongoing basis. Electronic grant applications are only accepted by e-mail. No paper applications are accepted.

Eligibility
- Nonprofit 501 (c) (3) organization formed and active in 2017 or earlier
- Nonprofit must be headquartered and providing services in Chester County, as evidenced by legal address in Box C of IRS 990

Priority Preference for Grant Funding
- Nonprofits that provide clear evidence of how they aim to/are reshaping their programs, services, administration, marketing and fundraising, to safely provide services and thrive in light of COVID impacts
- Nonprofits with substantial costs to comply with COVID public health requirements
- Nonprofits that serve a diverse constituency, and are governed and managed by diverse leadership

Ineligible Entities
- Nonprofits NOT headquartered in Chester County, PA, as evidenced by the legal address in Box C of the IRS 990
- Nonprofits NOT delivering services in Chester County
- Nonprofits that did NOT experience revenue loss due to the coronavirus pandemic and/or nonprofits that have no additional costs associated with the coronavirus pandemic
- Nonprofits that were NOT operational as of December 30, 2017
- Government or government-owned or controlled entities
- Churches or religious organizations with respect to their primarily religious activities and/or their activities which limit participation to members of the church or religious organization
- For-profit businesses
- Private clubs/organizations that limit membership for reasons other than capacity
- Nonprofits primarily engaged in lobbying or political activities
- Nonprofits NOT compliant with all federal, state, & local laws, including taxation
- Nonprofits NOT compliant with current public health guidelines, including coronavirus pandemic phased reopening restrictions
Contact Information

Nonprofit Org Name: Concordia Choral Arts
ED/CEO Name: Patty Yarnell
Address: 265 Eagleview Blvd.
ED/CEO E-mail: lyricsnan@gmail.com
City, State Zip: Lionville, PA 19353
Board Chair Name: Patty Yarnell
Phone: 484 883 2567
Grant Proposal Contact Name: Allan Clarke
Website: concordiachoralarts.org
Grant Proposal Contact E-mail: ajclarke53@gmail.com
EIN: 42-1552455
Grant $ Amount Requested: $20,000
Year Founded: 2006

In filing this application, the nonprofit certifies that it complies with all federal, state & local laws, including taxation; complies with current public health guidelines; and complies with coronavirus pandemic phased reopening restrictions.

Agreed by: Patty Yarnell
Date: 10/18/2020

Nonprofit Field/s of Interest

<table>
<thead>
<tr>
<th>X</th>
<th>Arts, Culture &amp; Historic Preservation</th>
<th>Education</th>
<th>Health</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Community Development</td>
<td>Environment &amp; Animal Welfare</td>
<td>Human Services</td>
</tr>
</tbody>
</table>

Figures

<table>
<thead>
<tr>
<th></th>
<th>Current</th>
<th>PRE-COVID (as of 1/1/20)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Operating Budget</td>
<td>$26,000</td>
<td></td>
</tr>
<tr>
<td>Full-Time Equivalent Paid Staff</td>
<td># 2 Part Time Directors</td>
<td></td>
</tr>
<tr>
<td># Board Volunteers</td>
<td># 5</td>
<td></td>
</tr>
<tr>
<td># Committee Volunteers</td>
<td># 5</td>
<td></td>
</tr>
<tr>
<td># Active Direct Service Volunteers</td>
<td># 40</td>
<td></td>
</tr>
<tr>
<td>Annual Volunteer Hours</td>
<td># 3500</td>
<td></td>
</tr>
</tbody>
</table>

Funding: Please indicate if your nonprofit has received funding from any of these regional sources over the past few years. We will invite them to review this funding request.

<table>
<thead>
<tr>
<th>Funders</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>ChesCo Comm Fdn</td>
<td>Brandywine Health Fdtn</td>
</tr>
<tr>
<td>ChesCo Fund/W&amp;Girls</td>
<td>Phoenixville Comm Health Fdtn</td>
</tr>
<tr>
<td>Other significant funders:</td>
<td>United Way S ChesCo</td>
</tr>
<tr>
<td></td>
<td>ChesCo Dept Comm Devel</td>
</tr>
<tr>
<td></td>
<td>ChesCo Dept Health</td>
</tr>
<tr>
<td></td>
<td>ChesCo Dept Human Svcs</td>
</tr>
</tbody>
</table>

Narrative: In a few concise paragraphs, please explain:

1. **Mission** Concordia Choral Arts' passion for choral music is reflected in our ability to attract talented singers through a shared spirit of musicianship, community and diversity. Our music inspires not only our singers, but our listeners as well; from the traditional to the contemporary, the well-known to the unknown. We continuously strive for excellence in choral artistry through a three-tiered approach of music literacy, expression, and professionalism. This is demonstrated season after season through both our concert series and community outreach performances. Although our music comes from many voices, our song comes from one heart.

2. **What geographic area is served?** (If not all of Chester County, specify primary Chester County regions served) All of Chester County
3. **What population is served? How have your service numbers been impacted by COVID?** We are a choral performance group, in the era of COVID choral performance is considered a “superspreader” activity for the singers, as well as the audience. All choral groups, whether community choirs such as ours, or church choirs have ceased meeting and performing, at least until an effective vaccine is widely available.

4. **What has been the impact of COVID-19, and how has your nonprofit responded?** Starting in mid-March our group has been unable to assemble for rehearsals or performances. We therefore have had none of our usual revenue from dues and concert proceeds. We have continued to pay the part-time salaries, in full, for our Director and Assistant Director during this period through aggressive pursuit of donations from previous donors and programs like Facebook fundraiser. We received a modest $2700 PPP loan to cover about 2.5 months of salaries. All discretionary spending has been stopped, we only are funding salaries and necessary expenses like liability insurance.

5. **What would this funding be used for? How does this demonstrate innovation and resiliency in dealing with COVID impacts? What would be the community impact of this anticipated funding? Why is it important to fund this now?** The funds would be used to pay our part-time directors during this period, as well as provide equipment (i.e., singer’s masks, health tracking software and thermometers) to allow us to return to socially distanced rehearsals using all precautionary measures possible. Our Directors are working to keep our volunteer choir members engaged with “virtual choir events” and social Zoom events until we can meet again as an ensemble. We continue to have fundraising activities like Panera fundraisers, See’s candy sales, and solicitation of continued support by donations from choir members and non-members. However, this level of funding is insufficient to our needs. Before COVID we had an active Outreach program where a smaller choir would perform at Nursing Homes and Day Care Centers. We would love to return to that program of service to the community. We host a free Peace Concert every year in October and we hope to be able to do this in October 2021. We also have a “Rising Artist” program where middle school age singers audition for a Scholarship to further their musical education and are given an opportunity to perform at the Peace Day Concert. We dearly miss our contact with the community with our music and we want to ensure there is a viable Concordia Choral Arts group at the end of this COVID period. A financial grant would greatly benefit our long term viability.

6. **How much funding is sought? How does this compare to your annual operating budget and this years’ projected deficit? What is the expected timeframe for use of funds?** We would request $20,000 which would pay for about 10 months of salaries and necessary equipment. Our hope is that we can assemble once again during this time to begin rehearsal for a summer 2021 concert, October Peace Day Concert and January 2022 concert.