

The Chester County Nonprofit Innovation & Resiliency Fund

Administered by the Chester County Community Foundation

In cooperation with regional funders, donors, united funds and County government departments

Recognizing the importance of the nonprofit sector to the high quality of life throughout Chester County, the Chester County Commissioners have allocated \$3.5M to help nonprofits recover with innovation and resiliency. This funding is from the federal Coronavirus Aid, Relief, and Economic Security (CARES) Act.

Per the CARES Act, grants must cover unforeseen financial needs and risks created by the COVID-19 public health emergency. **This includes grants to implement and publicize the safe resumption of programs and services.** The Community Foundation seeks proposals to support innovative, resilient COVID recovery needs, such as:

- Program and service redesign, in light of social distancing and public safety requirements
- Innovative technology to support virtual, mobile and/or pop-up programs and services
- Redesigned and reconceived marketing, fundraising and special events
- Strategic planning pivoting, refinement and revisions in light of COVID-19
- Partnership, merger, consolidation and/or acquisition activities due to COVID-19 impacts
- Infrastructure improvements due to COVID, including plexiglass dividers, technology upgrades, etc.
- Higher operating costs related to cleaning and social distancing requirements
- Other one-time or increased expenses incurred related to COVID-19.

This is a competitive, time-sensitive grants process. Grant decisions will be made weekly, on an ongoing basis. Electronic grant applications are only accepted by e-mail. No paper applications are accepted.

Eligibility

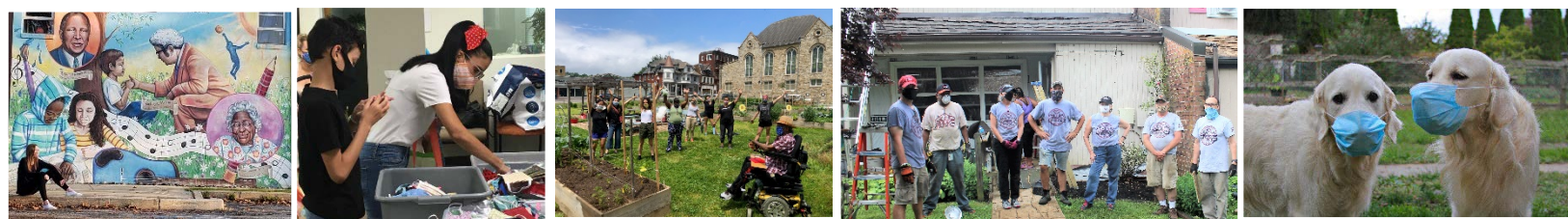
- Nonprofit 501 (c) (3) organization formed and active in 2017 or earlier
- Nonprofit must be headquartered and providing services in Chester County, as evidenced by legal address in Box C of IRS 990

Priority Preference for Grant Funding

- Nonprofits that provide clear evidence of how they aim to/are reshaping their programs, services, administration, marketing and fundraising, to safely provide services and thrive in light of COVID impacts
- Nonprofits with substantial costs to comply with COVID public health requirements
- Nonprofits that serve a diverse constituency, and are governed and managed by diverse leadership

Ineligible Entities

- Nonprofits NOT headquartered in Chester County, PA, as evidenced by the legal address in Box C of the IRS 990
- Nonprofits NOT delivering services in Chester County
- Nonprofits that did NOT experience revenue loss due to the coronavirus pandemic and/or nonprofits that have no additional costs associated with the coronavirus pandemic
- Nonprofits that were NOT operational as of December 30, 2017
- Government or government-owned or controlled entities
- Churches or religious organizations with respect to their primarily religious activities and/or their activities which limit participation to members of the church or religious organization
- For-profit businesses
- Private clubs/organizations that limit membership for reasons other than capacity
- Nonprofits primarily engaged in lobbying or political activities
- Nonprofits NOT compliant with all federal, state, & local laws, including taxation
- Nonprofits NOT compliant with current public health guidelines, including coronavirus pandemic phased reopening restrictions ###





**Chester County Nonprofit
Innovation & Resiliency Fund
Grant Request Form**

Contact Information

Nonprofit Org Name: The Clinic	ED/CEO Name: Lew Osterhoudt
Address: 143 Church Street	ED/CEO E-mail: losterhoudt@theclinicpa.org
City, State Zip: Phoenixville, PA 19460	Board Chair Name: Greg Care
Phone: 610-935-1134	Grant Proposal Contact Name: Beth Flor
Website: www.theclinicpa.org	Grant Proposal Contact E-mail: bflor@theclinicpa.org
EIN: 23-3072363	Grant \$ Amount Requested: \$21,000
Year Founded: 2001	

In filing this application, the nonprofit certifies that it complies with all federal, state & local laws, including taxation; complies with current public health guidelines; and complies with coronavirus pandemic phased reopening restrictions.

Agreed by: Beth Flor	Date: 10/13/2020
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Nonprofit Field/s of Interest

<input type="checkbox"/> Arts, Culture & Historic Preservation	<input type="checkbox"/> Education	<input checked="" type="checkbox"/> Health
<input type="checkbox"/> Community Development	<input type="checkbox"/> Environment & Animal Welfare	<input type="checkbox"/> Human Services

Figures	Current	PRE-COVID (as of 1/1/20)
Annual Operating Budget	\$1,064,804*	\$1,086,796
Full-Time Equivalent Paid Staff	9.4	#9.4
# Board Volunteers	15	#15
# Committee Volunteers	15	#15
# Active Direct Service Volunteers	126 (30 that come in regularly during COVID)	#138
Annual Volunteer Hours	4,585 (1/1/20 - 10/8/20)	#13,891 (2019)

*Excluding in-kind. Please note that our pre-COVID budget reflects a 1/1/20-12/31/20 fiscal year. This spring, we changed our fiscal year and updated our budget to reflect COVID income/expenses. The current budget reflects our new 7/1/20-6/30/21 fiscal year.

Funding: Please indicate if your nonprofit has received funding from any of these regional sources over the past few years. We will invite them to review this funding request.

<input checked="" type="checkbox"/> ChesCo Comm Fdn	<input type="checkbox"/> Brandywine Health Fdtn	<input checked="" type="checkbox"/> United Way ChesCo	<input type="checkbox"/> ChesCo Dept Comm Devel
<input checked="" type="checkbox"/> ChesCo Fund/W&Girls	<input checked="" type="checkbox"/> Phoenixville Comm Health Fdtn	<input type="checkbox"/> United Way S ChesCo	<input type="checkbox"/> ChesCo Dept Health
<input checked="" type="checkbox"/> Other significant funders: Independence Blue Cross Foundation			<input type="checkbox"/> ChesCo Dept Human Svcs

Narrative: In a few concise paragraphs, please explain:

- Mission**
- What geographic area is served?** (If not all of Chester County, specify primary Chester County regions served)
- What population is served? How have your service numbers been impacted by COVID?**
- What has been the impact of COVID-19, and how has your nonprofit responded?**
- What would this funding be used for? How does this demonstrate innovation and resiliency in dealing with COVID impacts? What would be the community impact of this anticipated funding? Why is it important to fund this now?**

6. How much funding is sought? How does this compare to your annual operating budget and this years' projected deficit? What is the expected timeframe for use of funds?

The Clinic provides quality healthcare to the uninsured and underserved, in an atmosphere that fosters dignity and respect for our patients. We provide comprehensive, quality medical care to patients residing in the Greater Phoenixville area, in about a 12-mile radius around Phoenixville borough. Our entire patient population is uninsured, and otherwise unable to afford medical care.

The Clinic, like other healthcare providers across the nation, has been doing its best to adapt to the current crisis while providing uninterrupted medical care to our patients. This involves transitioning to telemedicine, making building modifications in order to keep both providers and patients safe (the addition of a new wall and clear partitions in our front reception area and appointment office) and limiting the number of patients seen onsite.

While The Clinic was closed to most patient visits from late March to the end of May, our staff providers were present at our facility every weekday from the moment the pandemic began, taking phone calls, filling medication requests, seeing patients through telehealth appointments and seeing a limited number of patients with traditional appointments onsite, as necessary. Telemedicine is a new service for The Clinic, added in response to COVID-19. Currently, with a combination of in-person appointments and telehealth appointments, we are operating at about 50-60% patient capacity.

During this challenging time, our practitioners have made it a goal to provide the consistent, quality care that our patients have come to expect, while at the same time keeping both Clinic staff and patients safe. Finding creative solutions to healthcare has been imperative over the past couple months. While our patients have been sheltering at home, we have made every attempt to bring healthcare to them through telehealth visits. Telemedicine has also been a huge asset to our patients with transportation issues. However, these visits present an issue when our providers are unable to take simple readings to monitor symptoms of illness. To help solve this issue, we have provided our patients with necessary at-home equipment like blood pressure monitors, pulse oximeters and thermometers. These simple medical devices can be a huge asset for patients with hypertension and those with heart disease and other conditions that affect blood oxygen levels, along with patients at a higher risk for COVID. This pandemic has hit our at-risk patient population especially hard, and the provision of at-home medical equipment has enhanced their quality of care.

As we continue to expand our efforts to help our patients, we hope to implement other changes to our service model, such as drive through flu shot clinics, and eventually, drive through COVID vaccination clinics. To keep a limited number of patients in our facility at any given time, our providers will also see patients in need of care from their cars, as necessary. As we progress into the typical "cold and flu" months, it will be more important than ever to continue to innovate and expand on our services at every opportunity.

The Clinic respectfully requests \$21,000 to be used for approximately six months of lab testing for our patients with our current, COVID-modified budget. Lab testing is our largest direct patient care expense. This funding would reflect about 2% of our operating budget. In a typical year, voluntary patient donations account for approximately 10% of our operating budget. These donations help to fund our lab testing program, along with other patient expenses, but have taken a significant hit with our reduced patient capacity. We have found that patients are also less likely to donate when receiving medical care through telehealth appointments. The deficit in patient donations has reduced our ability to cover our lab testing and other patient expenditures, despite the delivery of a reduced number of lab tests as a result of reduced patient capacity.

Funding for lab testing also expands access for our patients, as our providers will be able to provide a larger number of tests, along with more expensive tests, to patients in need of diagnostic assessment. With a limited amount of funding allocated to lab testing, our providers sometimes need to make difficult decisions about which tests they can provide, and how often.

We thank you for your consideration of this proposal during this challenging time for our county and our nation. Our patients are counting on the resiliency of The Clinic and the generosity of our funders. Our commitment to them is unwavering.

Please e-mail all materials as a word.doc and/or pdf to grants@chescofc.org:

X	This Innovation & Resiliency Fund Grant Request cover sheet & brief narrative
X	Current annual operating budget & most recent audit
X	501c3 determination letter
X	Current strategic plan. If none, explain why your nonprofit doesn't have a plan.
X	Support materials that strengthen the urgency of this funding request + indicate that your nonprofit is innovative and resilient (ie: COVID best practice research findings, consultant proposal/s, bids for COVID-related materials & equipment, etc.)

- Proposals will only be accepted by e-mail, on this grant form available at <https://chescofc.org/covidgrant/>
 - Receipt of grant proposals will be confirmed by e-mail.
 - Grant proposals will be posted on the Community Foundation's website, in order to share with fund advisors, donors, grant panelists, and other funding sources.
 - Grant proposals will be reviewed weekly.
 - We estimate grants awards will range from \$5,000 to \$50,000.
- For awarded grants, a written report on use and impact of this funding will be due within 6 months.

Please direct questions about **ChesCo Nonprofit Innovation & Resiliency Grants** to

Chester County Community Foundation
28 W. Market Street, The Lincoln Building
West Chester, PA 19382

www.chescofc.org
grants@chescofc.org 610.696.8211