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**Chester County Nonprofit
Innovation & Resiliency Fund
Grant Request Form**

Contact Information

Nonprofit Org Name: Chester County Hospital Foundation	ED/CEO Name: Michael J. Duncan
Address: 701 E. Marshall Street	ED/CEO E-mail: Michael.Duncan@penncmedicine.upenn.edu
City, State Zip: West Chester, PA 19380	Board Chair Name: Ed Breiner
Phone: 610-431-5000	Grant Proposal Contact Name: Susan Kelly
Website: chestercountyhospital.org	Grant Proposal Contact E-mail: Susan.Kelly@penncmedicine.upenn.edu
EIN: 23-2267407	Grant \$ Amount Requested: \$25,000
Year Founded: 1892	

In filing this application, the nonprofit certifies that it complies with all federal, state & local laws, including taxation; complies with current public health guidelines; and complies with coronavirus pandemic phased reopening restrictions.

Agreed by: Susan Kelly	Date: 11.23.20
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Nonprofit Field/s of Interest

Arts, Culture & Historic Preservation	Education	X	Health
Community Development	Environment & Animal Welfare		Human Services

Figures	Current	PRE-COVID (as of 1/1/20)
Annual Operating Budget	\$6,037,841	\$7,798,909
Full-Time Equivalent Paid Staff (CCH)	11.5	11.5
# Board Volunteers	33	31
# Committee Volunteers	250	300
# Active Direct Service Volunteers	380	400
Annual Volunteer Hours (in hospital)	40,851	46,582

Funding: Please indicate if your nonprofit has received funding from any of these regional sources over the past few years. We will invite them to review this funding request.

ChesCo Comm Fdn	Brandywine Health Fdtn	X	United Way ChesCo	ChesCo Dept Comm Devel
ChesCo Fund/W&Girls	Phoenixville Comm Health Fdtn		United Way S ChesCo	ChesCo Dept Health
Other significant funders:				ChesCo Dept Human Svcs

Narrative:

Please see the attached narrative and request for support. Thank you!

Founded in 1892, Chester County Hospital provides expert medical care for all residents of Chester County and the neighboring communities regardless of their ability to pay. The mission of The Chester County Hospital Foundation, founded in 1983, is to philanthropically support the programs and services at Chester County Hospital.

In the global fight against COVID-19, Chester County Hospital has provided care for thousands of patients from across the region in our hospital, in their homes, and virtually through telehealth. The first few months of the pandemic required near daily changes in our normal practices and in recommended best practices. In March 2020, all elective admissions, tests, and procedures were halted. The normal business of the hospital changed out of necessity to mitigate the risk of spreading COVID-19. Over the last several months the hospital has slowly phased back in elective procedures but has yet to reach pre-COVID patient volumes.

The Chester County Hospital Foundation has also been impacted by the pandemic, canceling all special events for the foreseeable future, a loss of \$415,000 this fiscal year. Not only does this negatively impact the philanthropic support we can provide to the hospital, but also affects our engagement with thousands of loyal community donors and volunteers. Our Chester County Day, Wine Festival, Challenge for Cancer and Shine in Vines events are our highest grossing and longest running events. We have made it a priority to maintain a virtual presence for these activities to engage our donors and volunteers by offering virtual home tours, wine passports for local wine tastings, virtual cycling events, town halls and online auctions. Keeping our volunteers and our community supporters engaged has been our primary focus, as we budgeted the revenue from these events to be a fraction of what we have raised in the past.

An important service we provide for our community, supported 100% through special event revenue, is offering free rides for cancer patients to and from their treatments at the Abramson Cancer Center at CCH and satellite locations. Prior to the pandemic, the service was fully funded by event revenue. Since May, and the start of the hospital resuming normal operations, we have been experiencing an increase in need and more patients requesting a ride to their appointment. Our Cancer Care Coordinators, who facilitate the scheduling of these rides, attribute this increase to patients not relying on friends or family members for assistance, to limit the risk of COVID exposure. Prior to COVID, we averaged 2,400 rides per year. Since the start of the pandemic, we now have a 35% increase in patient requests per month. At this rate, the cost of the program will increase from \$60,000 per fiscal year to over \$80,000. The increase in community need is happening while we are experiencing a decrease in philanthropic support, however it is vital that our patients continue with their cancer treatment and important that we help them get there.

Cases of COVID-19 are projected to continue to rise over the next few weeks and months. Preparing for this surge has been on-going at Chester County Hospital and all satellite locations. The hospital has incurred \$1.4 million in expenses due to COVID-19 to provide a safe environment for clinicians, staff, and patients, and safely resuming all services for our community. The hospital has purchased thousands of masks, gowns, gloves, shields, added signage for social distancing, installed plexiglass, provided thermal screening at all entry points, increased deep cleaning, and hired more staff. Due to the impact of COVID-19 the hospital has a deficit to overcome this fiscal year as we prepare for the highest surge in COVID patients to date and as our patient volumes have yet to return to normal.

As we navigate the pandemic, we are creatively engaging with our community of loyal donors and volunteers. We rely on the generosity of the community to continue to support the hospital so that we can continue to provide services to those who are in need. Philanthropic support is essential to the hospital's ability to grow and plan for new innovative treatments, procedures, and services for our Chester County community. Due to the pandemic, The Chester County Hospital Foundation is projecting a 24% decrease in fund raising revenue during a time when the hospital needs philanthropic support more than ever. We respectfully request a grant of \$25,000 (<1% of the operating budget) to provide free rides for Chester County cancer patients so they may continue their care. Thank you for your consideration.