

28 W. Market Street, Lincoln Biography Building West Chester, PA 19382 610.696.8211 www.chescocf.org

## **GRANT PROPOSAL GUIDELINES**

- The Chester County Community Foundation connects people who care with the causes that matter, so their philanthropy makes a difference now & forever.
- We are a collection of Field of Interest & Donor Advised Funds with \$5M + granted annually to nonprofits in Chester County & beyond.
- 99% of our grants are made by our generous Fund Advisors, who make grant decisions all year.

### Proposals submitted by nonprofits are considered for 2 types of grants:

# Field of Interest & Donor Advised Funds

(No Deadline)

- Grants focus on Chester County causes & issues, but are not limited to Chester County.
- Charitable nonprofits working in all fields of interest are considered for grant awards. (I.e. arts, culture, & humanities; education; community improvement; environment; religion; health; & human services)
- ♦ General operating grants are encouraged. Nonprofits should be specific about their mission, goals, & measurable outcomes.
- ♦ Proposals can be submitted anytime all year.
- Grant decisions are made intermittently all year, as Fund Advisors desire.
- ♦ Grant awards typically range from \$500-\$7,500.

### Fund for Chester County Capacity Building Grants (Due 9/13)

- ♦ For eligibility in this grant program, nonprofits must be located in & serve Chester County.
- ♦ Nonprofits budgets must be \$500,000 or less.
- ↑ The goal of capacity building grants is to strengthen
   the effectiveness of NPO's serving the region, see
   page 4 for more details on the areas including:
  - Mission, Vision & Strategy
  - o Governance & Leadership
  - o Partnerships & Collaborations
  - Operations & Technology
  - o Fundraising, Development & Marketing
- Proposals submitted between <u>July 1 Sept. 13</u> are eligible for consideration.
- ♦ Grant awards typically range from \$500-\$5,000, with monies distributed by February.
- Use this form @ www.chescocf.org to apply online for grants from all Community Foundation Funds.
- Email proposals to grants@chescocf.org
- Proposals are considered "complete" when CCCF has confirmed receipt of the Grant Proposal Summary Sheet, Narrative & Attachments.
- Proposals are shared electronically and online with Fund Advisors, Donors & Grant Panels.
- Per IRS Regulations, applicants <u>must be</u> charitable, tax exempt organizations with 501(c)(3) certification & cannot be individuals.

Please contact Grants Administrator Kevin Baffa at (610)-698-8211 or

# I. CHESTER COUNTY COMMUNITY FOUNDATION GRANT PROPOSAL SUMMARY SHEET

One page only. This page will be shared electronically with Grant Panel Members & Fund Advisors.

Note: If Philanthropy Network's Common Grant Application is used, CCCF's Summary Sheet MUST accompany application.

To obtain an electronic version of this application, visit <a href="https://www.chescoof.org">www.chescoof.org</a>

Date

#### **Contact Information**

Organization Name: Lundale Farm Inc. Address: PO BOX 673, Kimberton, PA 19442

Phone: 484-925-4488

Website: www.lundalefarm.org Year Incorporated: December 2010

FEIN: 27-3065409

ED/CEO Name: Becki Patterson ED/CEO E-mail: becki@lundalefarm.org

Board Chair Name: Vince Pompo, Esq.
Board Chair Approval (check here): 
Primary Contact Name: Becki Patterson

Primary Contact E-mail: becki@lundalefarm.org

### **Organization Information:**

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Arts, Culture & Humanities	X Environment/Animal Welfare	<b>X</b> Education
Health	Human Services	Religion

#### Mission:

Lundale Farm is a sustainable farming community that is a place of inspiration, innovation and opportunity for new farmers, landowners, and others committed to locally grown food.

Geographic Area Served Primarily Chester County, but also neighboring counties.

#### **Describe Population Served & Annual Number of People Served:**

7 direct clients through land leases including a fellow nonprofit organization (Trellis for Tomorrow) – 11 volunteer board members, 1 board member Emeritus, approximately 4 event or initiative volunteers, and approximately 250 community members and farm supporters throughout the year through events and outreach. In 2022, we served 800 adults and 120 youth through our events, camps, and tours. We primarily serve beginning and growing farmers, and also landowners interested in leasing land to beginning and growing farmers for local food production.

#### Annual Budget \$270,248

74.1 % of budget for program expenses 13.8 % of budget for administrative expenses 12.1 % of budget for fundraising expenses

100 % total

1 # of Full-Time Equivalent Paid Staff

9 # of Board Volunteers

5# of Active Non-Board Volunteers

1,100 # of Volunteer Hours

#### Top 3-5 funding sources:

Land and house rent fees; endowment interest/income; private donations

Is this grant proposal for: Capacity Building

If Capacity Building Proposal, the focus is:									
Mission, Vision & Strategy	Governance & Leadership	Partnerships & Collaborations							
x Fundraising, Development & Marketing Technology Other:									

**Grant Amount Requested from the Community Foundation**: \$ 5,000

#### **Proposal Summary:**

In the past almost 13 years, Lundale has become an established organization providing affordable land and housing to our now seven partner farmers. Our programming is starting to expand into sustainable forestry, education opportunities and events that highlight the benefits of sustainable farming. Many of the proposed programs have ample funding through federal, state, and private grant opportunities. As a single person staff, we do not have the capacity to write and manage all the different funding opportunities that could propel Lundale into our next phase of connecting the community with the crucial work our partners are doing to not only help their neighbors but the planet.

#### **Project Narrative:**

#### **Our Organization and Initiatives**

At Lundale Farm, the overlapping missions of sustainable farming, land conservation, and enhanced local food supply meet. By putting land under conservation easement into productive use through leases, we 1) provide opportunities for new and establishing farmers to earn a livelihood; 2) increase the amount of food available to the Philadelphia region; 3) provide opportunities for apprenticeships and demonstrations to the larger community, and 4) serve as a model to other landowners for productive, responsible use of conserved land.

Lundale comprises 550 acres of pastures and woodlands, bordered by French Creek and Beaver Run. We're home to 3 farm families, livestock, wildlife, two hiking trails, and two valuable creeks. We're providing a living classroom for students and our community learning more about local food and sustainable agriculture. The scenic views at Lundale are a testament to land preservation that also provide a perfect backdrop for farm focused events that give the community a great place to connect with the land.

In 2022, we welcomed over 500 neighbors to our Sunflower Festival to support local artisans and take a tour of the historical property. We have since continued to engage with attendees through farm tours, volunteer opportunities, and fundraising dinners on the farm. We have taken our "Do I Look Like a Farmer" program to three different school, interacting with over 100 5th graders to teach them how important farming is but specifically the sustainable farming practices our partner farmers use. We have also partnered with Trellis for Tomorrow, a fellow nonprofit organization that creates meaningful experiences for the youth to connect with sustainable agriculture from a school age into career paths in the industry.

#### History

Lundale Farm was home to Sam and Eleanor Morris, visionaries and pioneers in the preservation of agricultural lands and historic landscapes. The Morrises purchased Lundale Farm in 1946 as a place to raise their growing family.

In time, it was the land and farming that became the focus of their energy and involvement. Concerned

with creeping suburbanization and the loss of prime farmland to development, Sam and Eleanor Morris founded the French and Pickering Creeks Conservation Trust in 1967. The Trust was one of the earliest land trusts in the United States to use easements to preserve open space and farmland. During their time of involvement, the Trust initiated efforts that resulted in saving over 5000 acres in open space, including 2500 acres that expanded several public parks.

In 1970, Sam Morris was elected to Pennsylvania's General Assembly, in which he served for 18 years. In the late 1980s, he was the prime sponsor of nationally recognized legislation enabling the purchase of development rights on farms and initially providing \$100 million to fund such purchases. Subsequent legislative victories and bond issues to finance the purchase of farmland development rights have made Pennsylvania a national and emulated leader in both the size and scope of efforts to preserve farmland. Many in the field have called Samuel Morris "the father of agricultural land preservation in the United States". For all Sam's victories in government, Eleanor was fighting for the land in the community. Meeting with municipalities, townships, and neighbors to stay on top of what was happening in their backyard. Together the team paved the way for what conservation is today in Pennsylvania.

It is the belief of Lundale Farm, Inc.'s Board that this use for Sam and Eleanor Morris' beloved farm, that inspired their conservation advocacy, rooted their achievements and sustained their spirits, is the highest expression of their legacy of leadership and love for the land.

#### **Project**

Public access to Lundale has been reserved while we established relationships with farmers we felt would align with our mission to connect with our community. Now that we have had a few seasons with our seven farmer partners, we are ready to expand Lundale's programming and welcome our neighbors to the property. Funding from the capacity grant would allow us to grow our forestry, historical, and education programs. Having one person on staff limits our ability to write and manage grants at federal, state and foundation levels.

A capacity grant for \$5000 would allow Lundale to hire Stepwell Strategies, a grant writing professional service, to help us secure funding for next year's expansion plans. Stepwell Strategies has a proven track record and were recommended by one of our tenants for their efficiency and success in securing funding. They are a network of collaborators on farms, at universities, growing food businesses, and supporting high-impact nonprofits. Founded on the belief that food, agricultural, and conservation organizations are at their best when they are connected to the resources they need and alignment around goals, Stepwell designs programs and projects that scale environmental impact through creative engagement, finance and funding approaches, and project design support.

These grant-writing services are essential for Lundale to stay on schedule with the upcoming spring grant cycle. If we were awarded the grant, we would hire Stepwell to find and write grants that support Lundale's program expansion goals. Without the grant writing services, Lundale Farm will remain stagnant and unable to sustain community programming that Chester County and beyond could connect and learn from.

# II. CHESTER COUNTY COMMUNITY FOUNDATION GRANT PROPOSAL NARRATIVE

Provide clear, concise information. 3 pages maximum.

- 1. Nonprofit's history, goals, key achievements & distinctiveness
- 2. Funding request
  - Description of key initiatives
  - Specific needs & issues to be addressed
  - Why it is important to fund this now
  - How impact & results will be demonstrated
  - For capacity building grant proposals:
    - o How will this capacity building initiative impact your nonprofit?
    - O How will this impact be measured?
    - Include a description of the expected activities; timeline & costs to implement the initiative.
       If external consulting services are required, include the anticipated costs & expertise of the consultants to be hired. Include external consultant proposals if applicable.

#### **III. ATTACHMENTS**

E-mail or mail this support information

- 1. Copy of 501 (c) (3) federal tax-exempt letter
- 2. List of Board of Directors, with their affiliations
- 3. Most recent annual report & financial statement, audited if available
- 4. Itemized organizational operating budget with actual results for prior fiscal year & current fiscal year to date
- 5. If capacity building initiative, itemized budget (including external consultant's proposal, if applicable)
- 6. Current strategic plan. If your nonprofit does not have a current strategic plan, explain why.
- Use this form @ www.chescof.org to apply online for grants from all Community Foundation Funds.
- Email proposals to grants@chescocf.org
- Proposals are considered "complete" when CCCF has confirmed receipt of the Grant Proposal Summary Sheet, Narrative
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Connecting people who care with causes that matter, so their legacies make a difference.