

28 W. Market Street, Lincoln Biography Building West Chester, PA 19382 610.696.8211 www.chescocf.org Let your legacy make a difference in Chester County

GRANT PROPOSAL GUIDELINES

- The Chester County Community Foundation **connects people who care with the causes that matter**, so their philanthropy makes a difference **now & forever**.
- We are a collection of Field of Interest & Donor Advised Funds with \$5M + granted annually to nonprofits in Chester County & beyond.
- 99% of our grants are made by our generous Fund Advisors, who make grant decisions all year.

Proposals submitted by nonprofits are considered for 2 types of grants:

Field of Interest & Donor Advised Funds (No Deadline)

- Grants focus on Chester County causes & issues, but are not limited to Chester County.
- Charitable nonprofits working in all fields of interest are considered for grant awards. (I.e. arts, culture, & humanities; education; community improvement; environment; religion; health; & human services)
- General operating grants are encouraged.
 Nonprofits should be specific about their mission, goals, & measurable outcomes.
- O Proposals can be submitted <u>anytime all year</u>.
- Grant decisions are made intermittently all year, as Fund Advisors desire.
- ♦ Grant awards typically range from \$500-\$7,500.

Fund for Chester County Capacity Building Grants (Due 9/15)

- For eligibility in this grant program, nonprofits must be located in & serve Chester County.
- ♦ Nonprofits **budgets** must be **\$500,000 or less.**
- The goal of capacity building grantmaking is to strengthen the effectiveness of NPO's serving the Chester County region, in areas including:
 - Mission, Vision & Strategy
 - o Governance & Leadership
 - Partnerships & Collaborations
 - Operations & Technology
 - Fundraising, Development & Marketing
- Proposals must be submitted by <u>September 15</u> to be eligible for consideration.
- Grant awards typically range from \$500-\$5,000, with monies distributed by February.
- Use this form @ <u>www.chescocf.org</u> to apply online for grants from all Community Foundation Funds.
- Email proposals to grants@chescocf.org
- Proposals are considered "complete" when CCCF has confirmed receipt of the Grant Proposal Summary Sheet, Narrative & Attachments.
- Proposals are shared electronically and online with Fund Advisors, Donors & Grant Panels.
- Per IRS Regulations, applicants <u>must be</u> charitable, tax exempt organizations with 501(c)(3) certification & <u>cannot</u> be individuals.

Please contact Grants Administrator Kevin Baffa at (610)-698-8211 or grants@chescocf.org with any questions.

I. CHESTER COUNTY COMMUNITY FOUNDATION GRANT PROPOSAL SUMMARY SHEET

One page only. This page will be shared electronically with Grant Panel Members & Fund Advisors. Note: If Philanthropy Network's Common Grant Application is used, CCCF's **Summary Sheet MUST accompany application.** To obtain an electronic version of this application, visit <u>www.chescocf.org</u>

Date: August 2023

<u>Contact Information</u> Organization Name: YMCA of Greater Brandywine Address: 1 East Chestnut St., West Chester, PA 19380 Phone: 610-643-9622 Website: www.ymcagbw.org Year Incorporated: 1945 FEIN: 23-1365994

ED/CEO Name: Bertram L. Lawson II ED/CEO E-mail: blawson@ymcagbw.org Board Chair Name: Donna Urian Board Chair Approval (check here): X Primary Contact Name: Samantha Krejci Primary Contact E-mail:skrejci@ymcagbw.org

Organization Information:

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Arts, Culture & Humanities	Environment/Animal Welfare	<u>x</u> Education
<u>x</u> Health	<u>x</u> Human Services	Religion

Mission:

To put Christian principles into practice through programs that build healthy mind, body and spirit for all. We accomplish this through our three pillars: Social Responsibility, Youth Development, and Healthy Living.

Geographic Area Served (If not all of Chester County, specify primary Chester County regions served): The YMCA of Greater Brandywine is an association of eight YMCAs serving communities across Chester County, Pennsylvania. The Lionville Community YMCA serves Chester Springs, Downingtown, Exton, Glenmoore, and the surrounding communities.

Describe Population Served & Annual Number of People Served:

The YMCA of Greater Brandywine serves communities across Chester County through programs that promote youth development, healthy living, and social responsibility, typically serving 80,000 individuals and families annually. The Lionville Community YMCA typically serves 10,000 annually.

Annual Budget \$41,030,097		
80 % of budget for program expenses	<u>119</u> # of Board Volunteers	
<u>19.7</u> % of budget for administrative expenses	<u>3,096</u> # of Active Non-Board Volunteers	
<u>0.3</u> % of budget for fundraising expenses	<u>51,622</u> # of Volunteer Hours	
100 % total		

Top 3-5 funding sources: Bank of America Charitable Gift Fund, Carol E. Ware, Pennsylvania Department of Education

Is this grant proposal for: Capacity Building ____ or General Operating ____?

If Capacity Building Proposal, the focus is:

____Mission, Vision & Strategy ____Governance & Leadership ____Partnerships & Collaborations ____Fundraising, Development & Marketing ____ Technology Other: ______

Grant Amount Requested from the Community Foundation: \$ 7,500

Proposal Summary: The YMCA of Greater Brandywine provides critical services to individuals, families, and children throughout Chester County. The Lionville Community YMCA serves Chester Springs, Downingtown, Exton, Glenmoore, and the surrounding communities. The YMCA requests operational funding to support signature initiatives with the greatest impact on the residents of the community.

II. CHESTER COUNTY COMMUNITY FOUNDATION GRANT PROPOSAL NARRATIVE

Provide clear, concise information. 3 pages maximum.

1. Nonprofit's history, goals, key achievements & distinctiveness

The YMCA of Greater Brandywine (YGBW) is an association of eight YMCAs serving communities across Chester County. We are a mission-driven, charitable service organization endeavoring to strengthen the foundations of our communities. We do this through programs that promote youth development, healthy living, social responsibility, and the acceptance of the equality of all persons. At the heart of our mission is a commitment to serve all members of our community, regardless of age, ability, or income. We award financial assistance to ensure that no one is denied a chance to participate due to an inability to pay and we provide programs and services that are accessible to all.

YGBW's branches typically serve 80,000 individuals and families annually. We offer educational and wellness programs that help individuals of all ages decrease lifestyle-related diseases and improve their overall health. Our summer camps, after-school and early learning programs offer thousands of children experiences that enrich cognitive, social, physical, and emotional growth. We offer quality programs that help young people cultivate the values, skills, and relationships that lead to positive behavior, better health, and educational achievement.

Our Community

The Lionville Community YMCA serves Chester Springs, Downingtown, Exton, Glenmoore, and the surrounding communities. The largest portion of youth served by the Lionville Community YMCA are within the Downingtown Area School District, which covers 16 schools. The YMCA is only a half mile walking distance from three public schools (Lionville Elementary, Lionville Middle, and Downingtown East High School). The district has 12,909 students and a minority enrollment is 30%. The graduation rate is 96.9%; 7.2% of students are eligible for free or reduced-price lunch; and 2% of students are learning English. The Lionville Community YMCA continues to meet the changing needs of the community through the development of offerings that align with the organization's mission and purpose, while maintaining a welcoming, celebratory, and diverse culture.

2. Funding request

The Lionville Community YMCA strives to be a catalyst for improving the quality of life and well-being for all in our community. Outreach programs to the underserved members of the community is a priority for the organization, and the YMCA strives to meet those needs through a series of signature programs:

• Financial Assistance

Our fundraising efforts help us to provide financial assistance and income-based membership to ensure that YMCA memberships and/or programs are available for all individuals and families in our community. Income-based memberships are available to individuals and families who meet the eligibility requirements and would like assistance in paying for their membership. Financial assistance is also available to individuals and families meeting specified household income guidelines to assist in paying for YMCA programs such as camp, childcare, before and after school care, swim lessons, sports leagues, and more. We award financial assistance to ensure that no one is denied a chance to participate due to an inability to pay and we provide programs and services that are accessible to all.

• Childcare and Early Learning

Childcare is a necessity, yet unfortunately, many parents are unable to work and raise a family in our community because they lack access to safe and affordable childcare. The current economic climate has resulted in a staffing crisis nationwide. Additionally, with the impacts of COVID, increased attention on the behavioral health of our youngest population remains a focus. The pandemic caused disruptions which impacted all children, but for those already struggling with behavioral or developmental challenges even prior, the stressors were particularly acute. We continue to develop new and creative ways to attract and maintain licensed, talented staff members.

• Safety Around Water (SAW)

Drowning statistics state that drowning is the leading cause of unintentional injury-related death for children ages 1 to 4 and second leading for children 5 to 14. A signature program of the YMCA is Safety Around Water. The Safety Around Water (SAW) program teaches children critical and potentially life-saving skills, opening a world of possibilities for them to safely satisfy their curiosity. During a SAW lesson, aquatics instructors teach children to safely enter and exit a body of water – and how to respond when in deep water. Swim lessons are a path for youth to build strong swimming skills and develop confidence around water. Our SAW program reaches hundreds of children each year, providing them with the skills they need to be safe in and around the water.

• Arts Programming

When people think the YMCA, they may think of exercise, swimming, or summer camp but YGBW offers a wide array of arts programming association-wide. At the Lionville Community YMCA, both children and adults can join classes in painting, pottery, crafting, and more. The YMCA has its own art studio and on-site kiln, allowing for unique class experiences. Art classes encourage creativity, self-expression, and focus, as well as offering an opportunity to socialize and create a community.

• Community Garden and Cooking Classes

The Lionville Community YMCA engages youth with healthy cooking, through a robust series of hands-on monthly courses, Book and Cook (ages 3-5), Budding Chefs (ages 6-8), and Young Chefs (ages 9-14). The courses offer cooking and kitchen safety lessons, with supplies and ingredients included. With a plan to expand an existing on-site garden, using fresh ingredients will also help youth to learn social responsibility through the cultivation and upkeep of the garden. The Lionville Community YMCA hopes to create a demo kitchen and maximize this thriving and unique youth program.

Specific Needs & Issues

The Lionville Community YMCA provides critical services to individuals, families, and children in Chester Springs, Downingtown, Exton, Glenmoore, and the surrounding communities. Whether it's childcare, afterschool programming, summer camp, or fitness facilities, we provide a safe, supportive environment in which children and youth can learn and develop. This is central to our mission and we are committed to keeping our programs accessible, particularly to those with the greatest need and fewest resources.

Why Now?

The economic impacts of the pandemic and inflation continue to be a leading concern for many of our members and the greater Chester County community. YGBW and the Lionville Community YMCA rely on annual fundraising efforts to continue to offer financial assistance and subsidize critical

programming. Whether through summer camp, afterschool programs, recreational sports and swim, or youth leadership and service groups—there is something that can engage and inspire children regardless of their abilities or financial resources.

Impact & Results

YGBW measures the impact of Lionville Community YMCA's programming in a variety of ways that go beyond basic enrollment figures. We partner with school districts to determine the impact of programs on student learning and well-being. In our Safety Around Water training, children are evaluated by swim instructors to ensure that they have successfully mastered the skills and knowledge required to be safe in and around the water. For all of our subsidized programs, including summer camp and before and after-school care, our goal is to ensure that cost is never an obstacle to participation. Every year we seek to bridge the gap between the financial assistance awarded to families and the dollars raised to ensure Lionville Community YMCA can have the greatest impact on the community.

III. ATTACHMENTS

E-mail or mail this support information

- 1. Copy of 501 (c) (3) federal tax-exempt letter
- 2. List of Board of Directors, with their affiliations
- 3. Most recent annual report & financial statement, audited if available
- 4. Itemized organizational operating budget with actual results for prior fiscal year & current fiscal year to date
- 5. If capacity building initiative, itemized budget (including external consultant's proposal, if applicable)
- 6. Current strategic plan. If your nonprofit does not have a current strategic plan, explain why.
- Use this form @ <u>www.chescof.org</u> to apply online for grants from all Community Foundation Funds.
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