

I. CHESTER COUNTY COMMUNITY FOUNDATION: GRANT PROPOSAL SUMMARY SHEET

Date: 11/27/2024

Contact Information

Org. Name: Good Fellowship Club of Chester County, Inc.
Address: 600 Montgomery Ave., West Chester, PA 19380
Phone: 610-431-3132
Website: goodfellowship.org
Year Incorporated: 1951
FEIN: 23-1633020

ED/CEO Name: Chaz (Charles) Brogan
ED/CEO E-mail: cbrogan@goodfellowship.org
Board Chair Name: Don Verdiani
Board Chair Approval (check here):
Primary Contact Name: Chaz (Charles) Brogan
Primary E-mail: cbrogan@goodfellowship.org

Organization Information:

Field/s of Interest:

Arts, Culture & Humanities Environment/Animal Welfare Education
 Health Human Services Religion

Mission: Good Fellowship's mission is to provide emergency medical services to anyone in need in our greater West Chester service area. Further, Good Fellowship will provide first aid, CPR and other safety-related educational programs to the community, as well as provide trained qualified personnel to other Chester County emergency service organizations through our EMS Training Institute.

Geographic Area Served: Ambulance serves Chester County ten municipalities including the Borough of West Chester, the townships of West Goshen, East Goshen, Westtown, East Bradford, West Bradford, West Whiteland, Thornbury, Birmingham and Newlin. EMS Institute serves tri-state area and beyond.

Describe Population Served & Annual Number of People Served: We serve over 100,000; attendance at 75 community events; in 2023, we dispatched 7,662 emergencies, transported 5,134 patients, and trained 2,815 people.

Annual Budget \$5,215,710 (4,030,392 + 1,185,318) 28.65 # of Full-Time Equivalent Paid Staff
 85 % of budget for program expenses 14 # of Board Volunteers
 14 % of budget for administrative expenses 150 # of Active Non-Board Volunteers
 1 % of budget for fundraising expenses 15,391 # of Volunteer Hours
100 % total

Top 3-5 funding sources: 56% % Service Fees (2,907,750); 28% Educational Classes Fees (1,185,318) 11% Government Support (559,890); and 5% Individual Donors/Foundations/Sponsors

Is this grant proposal for: Capacity Building or **General Operating** : Education Scholarships

Grant Amount Requested from the Community Foundation: \$7,500

Proposal Summary:

The Good Fellowship EMS Training Institute provides certifications for four key emergency medicine services roles: Emergency Medical Responder (EMR), Emergency Medical Technician (EMT), Advanced EMT and Paramedic. We also provide continuing education programs for medical personnel as well as first aid, CPR and other instruction for the greater community and area businesses.

Funding can be a challenge for students and a barrier to first responder groups. We are requesting funding for scholarships: for individuals in our EMT program; and for first responder agencies to do group continuing education programs.

II. CHESTER COUNTY COMMUNITY FOUNDATION: GRANT PROPOSAL NARRATIVE

1. Nonprofit's history, goals, key achievements & distinctiveness

Good Fellowship Club of Chester County was established by community members in 1951, and a used Packard was its primary transport vehicle. From March to December, 1952, we responded to 394 emergency calls.

Good Fellowship has significantly grown from that time and continues to grow each year. In 2023, we dispatched 7,662 emergencies. We are the largest and busiest 911 EMS service in the County, serving 100,000 individuals, businesses and organizations covering over 61 square miles. We operate six ambulances, three support SUVs and a Special Operations trailer. We currently have 12 full-time and 40 part-time staff with over 150 active volunteer members.

Good Fellowship is two distinct and interrelated entities: Good Fellowship Ambulance; and Good Fellowship EMS Training Institute. Each provides vital services to the individuals, families, businesses, schools, and organizations throughout the greater West Chester region.

Good Fellowship Ambulance is an emergency medical service that provides basic, intermediate and advanced life support services to the residents and visitors in 10 municipalities including the Borough of West Chester and the townships of West Goshen, East Goshen, Westtown, East Bradford, West Bradford, West Whiteland, Thornbury, Birmingham and Newlin. Our emergency medical services overlap with 5 volunteer fire companies, 8 state and local police departments, and one basic life support ambulance service daily within our coverage area. As a region, Chester County is protected by 55 fire and EMS agencies as well as 46 municipal law enforcement agencies. Handling over 8,000 calls annually, we respond within 90 seconds of receiving a call and arrive on the scene in an average of 6 minutes after dispatch.

Good Fellowship EMS Training Institute was created in 1992, accredited through the PA Department of Health, Bureau of EMS, to provide EMT training to those in the greater Chester County region. Training curriculum now includes: first aid, CPR, AED, ASC Stop the Bleed, and Naloxone; Emergency Medical Responder (EMR); Emergency Medical Technician (EMT); Advanced EMT; Paramedic; and continuing education programs for medical personnel. We also work with the Chester County Economic Development Council on youth and healthcare initiatives and the Chester County Intermediate Unit Technical College High School. Annually over 3,000 people are trained through the Institute and 500 individuals participate in on-site training sessions for local businesses and schools

2A. Funding request: Description of key initiatives

The Institute's specially designed classrooms and facilities allow maximum flexibility and versatility with current state-of-the art technology for all educational programs. The majority of students are ages 16-to-23. The minimum age for EMR and EMT certification is 16; the minimum age for AEMT and Paramedic certification is 18. Because many of the training programs offered at the Institute are unique to Good Fellowship, we draw students from communities throughout the southeast and the tri-state region of PA-DE-NJ.

Good Fellowship is one of the only education institutes that provides programs on-site at fire stations, police department, ambulance and other companies in addition to classes held at the Institute. Many groups request EMT and AEMT classes as well as CPR, first aid, continuing education and emergency vehicle operations courses. On a regular basis we also provide community training in CPR, babysitting classes, first aid, car seat installation and car seat checks for the greater community as well as corporate training for area businesses.

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Our training staff are pre-hospital providers with decades of field experience and instructor credentialing. They are dedicated to our mission of educating our greater community in life-saving skills and consistently seek ways to improve our processes and create even greater outcomes for our students.

In Southeastern PA, 4 hospitals have closed in the past 5 years. This has presented many community healthcare challenges, and it has also reduced clinical time availability. Nationwide, this trend of closing and merging hospitals has impacted EMT, AMET and paramedic programs who are challenged to find clinical time for students. Competition remains for clinical time, and the need for Good Fellowship's EMS Training Institute continues to grow.

2B. Funding request: Specific needs & issues to be addressed

The Good Fellowship EMS Training Institute provides certifications for four key emergency medicine services roles: Emergency Medical Responder (EMR), Emergency Medical Technician (EMT), Advanced EMT and Paramedic. We provide ongoing continuing education classes for area fire and ambulance companies, police departments and townships. We also provide programs for medical personnel as well as community instruction for area residents and businesses.

Funding can be a challenge for students and a barrier to first responder groups. We are requesting funding for scholarships: for individuals in our EMT program; and for first responder agencies to do group continuing education programs.

2C. Funding request: Why it is important to fund this now

In 2023, 364 students were trained in certification classes, and we are on track for 400 students in 2024. Our training institute, and all of our programs, are accredited through the PA Department of Health; our Paramedic program is also accredited by the Commission on Accreditation of Allied Health Education Programs (CAAHEP). However, because our programs are not accredited through the Department of Education, students are ineligible for Pell grants, student loans, and other financing options available to traditional post-secondary educational institutions.

We are constantly looking to improve access to paramedic education for those who have a strong desire to start and continue their career in EMS. Good Fellowship is approved by the Veterans Affairs office to receive GI bill funding for educating veterans. Our request is to provide non-veteran students who attend the EMS Training Institute with the opportunity of tuition assistance. Many students struggle to meet the costs of their education, and in addition to individual challenges, funding is also a barrier for many first responder agencies interested in taking group continuing education classes.

2D. Funding request: How impact & results will be demonstrated

EMT Students: A \$7,500 grant will allow us to provide tuition assistance to EMT students. The EMT Program tuition is \$1,700 for the traditional path and \$1,900 for the hybrid path. Offering a \$500 scholarship to qualified students will offset over 25% of the program cost, and we can impact 15 students. All scholarships are tracked, and recipient students are coached about future education plans. Having an increased number of certified EMTs also ensures a pipeline for future AEMTs and Paramedics—which are greatly needed in the community.

First Responder Agencies: A \$7,500 grant will allow us to provide tuition assistance to first responder agencies for group continuing education classes. These include certification refreshers, prehospital trauma life support, and our popular combined advanced cardiac life support/pediatric advanced life

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support/CPR class. Good Fellowship offers these much-needed training sessions on-site at the Institute as well as at agency locations. The class costs range from \$75 to \$300 per person. The minimum group size is 10, and the maximum is 24-to-30. Offering a \$750 scholarship to qualified first responder agencies will help offset program costs up to 50%, and we can impact 10 area agencies. All scholarships are tracked, and our goal is to be able to offer scholarships to all area agencies over agencies to ensure that they are up-to-date with their training.

III. ATTACHMENTS

1. Copy of 501 (c) (3) federal tax-exempt letter: **June 18, 1951**
2. List of Board of Directors, with their affiliations: **Board List; affiliations to come**
3. Most recent annual report & financial statement, audited: **2023 & 2022 990 & Financial Statement**
4. Itemized organizational operating budget with actual results for prior fiscal year & current fiscal year to date: **2 separate budgets totaling \$5,215,710 (4,030,392 Ambulance + 1,185,318 Institute)**
5. If capacity building initiative, itemized budget (including external consultant's proposal: **N/A**
6. Current strategic plan. If your nonprofit does not have a current strategic plan, explain why. **Current plan to come.**

Please contact Grants Administrator Kevin Baffa at (610) 696-8211 grants@chescofc.org with questions.