



I. GRANT PROPOSAL SUMMARY SHEET

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This page will be shared electronically with Grant Panel Members & Fund Advisors + posted online.

November 6, 2025

Contact Information

Organization Name: Community Volunteers In Medicine (CVIM) ED/CEO Name: Karen Kofalt

Address: 300B Lawrence Drive, West Chester, PA 19380

Phone: 610-836-5990

Website: www.cvim.org

Year Incorporated: 1998

FEIN: 23-2944553

ED/CEO E-mail: kkofalt@cvim.org

Board Chair Name: John Elicker Jr.

Board Chair Approval (check here ☒): YES

Primary Contact Name: Julie Rusenko

Primary Contact E-mail: jrusenko@cvim.org

Organization Information:

Field/s of Interest:

☐	Arts, Culture, Heritage	☐	Education, Library	☐	Environment, Animals
☒	Health	☐	Human Services	☐	Social Justice, Civic Engagement
☐	Religion	☐	If other, please describe:		

Mission: CVIM provides free, high-quality healthcare to low-income, uninsured working people to help them live healthy, productive lives and to assure health equity in the Chester County region.

Geographic Area Served: All of Chester County plus bordering communities

Describe Population Served & Annual Number of People Served. (Include Chester County # &/or % served.)

In FY26, CVIM will serve nearly 5,000 people who are ineligible for government insurance programs including Medicare, Medicaid or the Children's Health Insurance Program. Most CVIM patients are Hispanic and many are immigrants employed in low-income jobs in our region's vital agriculture and service industries. They cannot afford their own health insurance without sacrificing basic needs such as food and housing. Without CVIM, most would rely on hospital emergency rooms (ERs) for healthcare.

Annual Budget \$7,478,480

92 % of budget for program expenses

3 % of budget for administrative expenses

5 % of budget for fundraising expenses

100% = total

53 # of Full-Time Equivalent Paid Staff

26 # of Board Volunteers

332 # of Active Non-Board Volunteers

34,000 # of Volunteer Hours

Top 3-5 funding sources: Together, these three donors comprise 23% of CVIM's cash operating budget.

- Individual donor -- anonymous
- Astra Zeneca Foundation
- Individual donor -- anonymous

This grant proposal is for: X Direct Service Programs & General Operating &/or N/A Capacity Building

Grant Amount Requested from the Community Foundation: \$10,000

Proposal Summary: (a few sentences, please)

Like the nation, Chester County is experiencing healthcare challenges with recent hospital closures and ongoing clinician shortages. In this environment, CVIM is grateful for the partnership of the Chester County Community Foundation, along with thousands of donors, who supported our three-year strategic plan to address the growing needs of local uninsured patients. An FY26 general operating grant will help sustain our expanded and enhanced programs and services, while preparing for anticipated growth in uninsured patients due to upcoming changes to national healthcare programs.

II. GRANT PROPOSAL NARRATIVE

Provide clear, concise information in 1-3 pages. Please be brief.

1. Nonprofit's overall aims, key initiatives, key achievements & distinctiveness

CVIM aims to improve the health and productivity of our low-income, uninsured patients through comprehensive primary and specialty healthcare, which addresses their complex medical, dental, vision, and behavioral health issues. We also offer health education and social services.

Most patients come to CVIM with chronic, untreated health conditions requiring ongoing, integrated care. We screen for hypertension, diabetes, depression, anxiety, multiple types of cancer, oral health, and more. To ensure high-quality patient safety and health outcomes, our clinicians coordinate their treatment and medication protocols for patients managing multiple conditions.

As part of our recent three-year strategic plan, we added three new locations, increased evening and weekend hours, expanded staff and programs, enhanced free patient transportation, and recruited volunteers and partners. These FY25 statistics represent the growth achieved during this three-year strategic expansion:

- Served 4,868 patients, 14% increase
- Completed 51,618 patient visits, 30% increase
- Addressed 53% increase in demand for services without increasing screening wait times
- 29% increase in dental services
- 71% of women got mammograms, 13% improvement
- 67% of women screened for cervical cancer, 25% improvement
- Added four new immunizations, in addition to flu and COVID
- Issued 42,304 prescriptions, 38% increase
- Served 422 behavioral health patients, 59% increase
- Conducted 963 gynecology visits, 24% increase (cut wait list by half)
- Served 431 vision patients, 762% increase

Health outcome highlights from FY25:

- 92% of CVIM patients report improved health
- 85% of our patients with diabetes had A1C readings $\leq 9\%$, indicating good control
 - 13% improvement
 - Exceeds national statistic of 81%
- 40% of hypertensive patients had blood pressure under 130/80, indicating good control
 - 25% improvement
 - Exceeds national statistic of 23%

CVIM is proud to perennially earn the Candid Platinum Seal of Transparency, a Charity Navigator Four-Star Rating, and a Gold Rating from the National Association of Free and Charitable Clinics. These distinctions indicate that we fulfill our mission while adhering to the highest standards of program effectiveness and financial stewardship.

2. Funding request

• What specific needs & issues are being addressed, via what programs and services?

CVIM respectfully asks that you consider a \$10,000 general operating grant to help us address the expected growth in the local uninsured population. Your grant would also support CVIM's initiatives to improve health outcomes for patients in life-threatening disease states. CVIM's cash operating budget grew by \$3 million from FY22 to FY25 in alignment with our strategic expansion. Our \$7.5 million FY26 budget will optimize our volunteer model with its 332 dedicated clinical and administrative volunteers while hiring staff to address long waiting lists,

which persist in some areas including primary care. In addition, we have undertaken ambitious initiatives focused on cancer screening, behavioral health, and diabetes to improve patient outcomes.

Cancer Screening: We continue to improve cancer screening rates, attempting to align our results with the national Healthy People 2030 goals established by the National Institute of Health. CVIM FY26 goals:

- 65 – 75% of female patients are screened for breast and cervical cancers
- 85 – 95% of patients screened for oral cancer
- 50 – 70% of patients screened for colorectal cancer

Behavioral Health: CVIM cares for a high-trauma patient population. This year, we hired another full-time counselor to address a long wait list for 1:1 therapy and to expand support groups, which benefit patients through peer collaboration and increased scheduling options. Based on the success of our women's support group, we will introduce a parenting support group designed for Hispanic families and a men's support group.

Diabetes: As the next step in our Diabetes Management Program, we are adopting two commercially available strategies, which we believe will benefit patients whose diabetes has been unresponsive to previous treatment. We now offer (1) Continuous Glucose Monitoring (CGM) technology and (2) oral hygiene/Guided Biofilm Therapy (GBT). Our goal is to gradually incorporate them as standard practices to benefit all of our diabetes patients.

- **Why is it important to fund this now?**

CVIM was founded in 1998 with a vision of creating health equity in Chester County. Today, community needs not only continue to grow, but are likely to explode due to national health policy changes. CVIM is bracing for this impact, intending to remain a nimble, integral part of the local healthcare safety net. Our dedicated team of 53 FTE staff and 332 volunteers know the landscape. We value our collaboration with a multitude of community partners, including the region's major hospitals, pharmaceutical companies, local food banks and so many more. We understand that without CVIM, our patients would use hospital ERs for their healthcare. We will continue to serve as a key piece of the region's safety net for the people who need us and for the institutions that rely on us to fill a critical gap in the system. It is important to note that CVIM is fully funded by philanthropy. We rely on our philanthropic partners to ensure that we are here year after year for Chester County. Our business model is efficient and volunteer-driven. Our donors bring CVIM's work in the community to life every day.

- **How will results & impact be demonstrated?**

An extensive list of patient service metrics is monitored monthly including the number of patients served and types of services provided, as well as wait lists that indicate where needs exceed our capacity to provide specific services. We conduct a patient satisfaction survey at least once each year, along with focus groups that seek input and feedback from patients. Patients consistently report that their health has improved due to CVIM's care. Our Board-level Professional Standards Committee, led by our Medical Director, oversees quality assurance for services and program evaluation. Specific examples of service metrics and health outcomes are included above.

III. ATTACHMENTS

Email this support information. If it is on your website, please provide the [URL](#).

1. Copy of **501 (c) (3)** federal tax-exempt letter *Attached*

2. List of **Board** of Directors, with their affiliations *Attached*
 3. Most recent **annual report** **URL:** *Attached*
 4. Audited or reviewed recent **financial statement** **URL:** *Attached*
 5. Itemized **organizational operating budget** with actual results for prior fiscal year & current fiscal year to date: *Attached*
 6. If capacity building initiative, **itemized budget** (including external consultant's proposal, if applicable) NA
 7. Current **strategic plan**. If your nonprofit does **not** have a current strategic plan, **explain why:** *Attached*
- Visit our website to learn more at www.chescocf.org
 - Proposals are only accepted electronically: <https://chescocf.org/receive/apply-for-grants/>
 - **Email proposals to** grants@chescocf.org
 - Proposals are considered "complete" when CCCF has **confirmed** receipt of the **Grant Proposal Summary Sheet, Narrative & Attachments**.
 - Proposals are shared electronically and online with Fund Advisors, Donors & Grant Panels.
 - Per IRS Regulations, applicants must be charitable, tax-exempt organizations with 501(c)(3) certification & cannot be individuals.

Please contact Kevin Baffa, Grants Administrator or Stephenie Stevens, Grants Officer at **(610) 696-8211** or grants@chescocf.org with any questions.

***Connecting people who care with causes that matter,
so their philanthropy makes a difference, now & forever.***