



I. GRANT PROPOSAL SUMMARY SHEET

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Date 2/22/26

Contact Information

Organization Name: LCH Health and Community Services	ED/CEO Name: Ronan W. Gannon
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Phone: 610-444-7550	Board Chair Name: Lisa Passante
Website: https://lchcommunityhealth.org	Board Chair Approval (check here): X
Year Incorporated: 1973	Primary Contact Name: Kate Wickersham
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Organization Information:

Field/s of Interest:

	Arts, Culture, Heritage		Education, Library		Environment, Animals
X	Health	X	Human Services		Social Justice, Civic Engagement
	Religion		If other, please describe:		

Mission: LCH’s mission is to improve patient health and wellbeing through innovative delivery of high-quality whole-person care.

Geographic Area Served (If not all of Chester County, specify primary Chester County regions served): LCH serves residents of southern Chester County.

Describe Population Served & Annual Number of People Served. (Include Chester County # &/or % served.)

In calendar 2025, LCH served 8,693 unduplicated patients. More than 95% were Chester County residents. Almost half of our patients last year (45%) were uninsured, while an additional 32% were covered by public programs. The majority of our patients identified as Hispanic (85%). Of the 71% of LCH patients for whom we collected income information, 59% had household incomes below the poverty line, and an additional 36^ had household incomes between 101-200% of the poverty level. Only 5% of patients had income above 200% of the federal poverty level.

Annual Budget \$12,890,245	84	# of Full-Time Equivalent Paid Staff
77 % of budget for program expenses	16	# of Board Volunteers
19 % of budget for administrative expenses	18	# of Active Non-Board Volunteers
2 % of budget for fundraising expenses	130	# of Volunteer Hours

100% = total

Top 3-5 funding sources: U.S. Health Resources and Services Administration (HRSA), AstraZeneca Foundation, Independence Blue Cross Foundation

This grant proposal is for: X Direct Service Programs & General Operating &/or Capacity Building

If Capacity Building Proposal, the focus is:

	Contingency Planning		Partnerships, Collaborations		Merger, Closure
	Mission, Vision, Strategy		Board Engagement & Leadership		Marketing, Communication
	Resource Development		Operations		Technology
	If other, please describe:				

Grant Amount Requested from the Community Foundation: \$10,000

Proposal Summary: *(a few sentences, please)*

LCH opens the door to all to bring high-quality healthcare and resources to our community. LCH provides primary and specialty healthcare for our community’s most vulnerable, including uninsured and underinsured patients. Nearly half of LCH patients need financial support to cover the cost of their care. Our deep-rooted commitment to the health of our community means that we don’t just treat patients; we ensure that every individual gets the comprehensive care, compassion, and respect they deserve. General operating funds will support LCH’s overall operational strength, our ability to care for those who cannot afford the cost of care, and our work to care for our community and keep it strong and healthy.

II. GRANT PROPOSAL NARRATIVE

Provide clear, concise information in 1-3 pages. Please be brief.

1. Nonprofit's overall aims, key initiatives, key achievements & distinctiveness

LCH has been a cornerstone of community health for over 50 years, evolving to meet the needs of a growing population of patients. What began as a small health center started by volunteers has expanded into a trusted resource, providing high-quality, accessible, personalized, affordable care to individuals and families, regardless of their financial or insurance status.

Our strategy to improve community health is to break down obstacles to healthcare and social services, ensuring that everyone, no matter their background or circumstances, has the support they need to thrive. Last year, LCH served almost 8,700 individuals with comprehensive medical care, social assistance, and connections to resources through robust community partnerships. As the safety net for health and wellness in southern Chester County, we address the full spectrum of health, from preventive services to chronic disease management.

Each year LCH serves community members with comprehensive medical care, social assistance, and connections to resources. At present, we offer the following services:

- As a Federally Qualified Health Center (FQHC), we offer coordinated health care across several specialties from three locations across southern Chester County. We provide primary care for adults, including chronic disease management for the significant number of our patients who have diabetes and/or hypertension.
- The LCH Pediatric Center offers primary care and early childhood development assessments for our youngest patients, along with vaccinations and linkages to other needed resources.
- Our centrally located Women's Health Center offers exams and screenings, voluntary family planning services, and prenatal/postpartum care.
- The LCH Dental Center provides exams, preventive care, fillings, cleanings and oral health education for patients of all ages.
- Our Behavioral Health services are integrated with all our health care and members of our Behavioral Health team are available at all three LCH sites. Our team offers integrated visits (brief sessions during or after a medical visit), outpatient therapy, group therapy, and medication management. Over the past few years, we have expanded our Behavioral Health offerings to include substance abuse counseling and Medication Assisted Therapy (MAT) for patients struggling with opioid use.
- The social assistance we provide to residents in need has always been a cornerstone of our work. Many in our community need help with accessing benefits and obtaining connections to other community services. As with behavioral health, we offer our social assistance support from all LCH sites.
- LCH recently added Chiropractic services at our Kennett Square location. Many LCH patients work in physical jobs in agriculture and landscaping, and this modality of care fits with physical care recommendations as well as patients' work schedules.
- LCH opened the LCH Pharmacy at our Kennett Square location in 2024 to create easy, affordable access to medications and support continuity of care for patients with chronic health conditions. In 2025, the LCH Pharmacy began delivery services to ensure those with transportation challenges were able to access this vital resource.

2. Funding request

- **What specific needs & issues are being addressed, via what programs and services?**
- **Why is it important to fund this now?**
- **How will results & impact be demonstrated?**

LCH's clients generally face numerous obstacles to good health, including lack of health coverage, language differences, poverty, low education, and lack of transportation in this largely rural part of Chester County. LCH's health services are provided to all clients regardless of insurance status, and no client is ever turned away for inability to pay. For the significant percentage of patients who are uninsured or underinsured, LCH is the only place they can receive healthcare; even patients who do have coverage can often struggle to access the personalized, compassionate, competent care they need in a community with a shortage of providers.

Part of our work is dedicated to helping people access the resources they need to be full partners in their own health. For example, we provide linkages to SCCOOT bus service and UberHealth rides for patients who would otherwise be unable to come to LCH. As a result of dedicated ongoing advocacy, the local SCCOOT bus stops at all three LCH sites. Our Social Services team can help people identify the health coverage they are eligible for and assemble everything they need to successfully apply. Our providers are mostly bilingual and bicultural; however, for those who speak English only, we have trained Medical Interpreters to make sure that every patient understands fully what their provider is saying and has the opportunity to ask questions in the language with which they are most comfortable.

When possible, LCH partners with other providers to promote the improved health of the patients we serve. For example, to improve the health of our patients with chronic disease and help our patients attain better blood glucose and blood pressure levels, we partner with the Penn State University Extension Program to provide free nutrition counseling. We are currently participating in patient cooking classes led by the Chester County Food Bank to promote healthy meals that utilize fresh fruits and vegetables. The Chester County Food Bank also provides LCH with Fresh Fruit and Vegetable Prescriptions so patients with need and chronic illness can access healthy foods.

Many LCH patients come to our clinical or social assistance appointments with specific needs for services. Our longtime partnership with the Domestic Violence Center of Chester County (DVCCC) includes space at our Kennett Square location for their bilingual staff, so that "warm handoffs" can take place for LCH patients dealing with intimate partner violence. We frequently refer pregnant and parenting women to the services offered by Maternal and Child Health Consortium of Chester County (MCHC) and, when age-appropriate, to Young Moms for educational and professional support.

While most of our work takes place inside our three facilities (in Kennett Square, West Grove and Oxford), the work we conduct out in the community is also a key part of our strategy to reach more patients, especially those with limited time and opportunity to schedule doctor appointments. Initially, we offered community health screenings in quick, 15-minute sessions at local farms and other workplaces, taking patients' vital signs and asking questions about their physical and mental well-being. Over time, we have diversified the types of health screenings we can offer to our community, and have offered blood pressure screenings at Lincoln University, sports health check-ups for students at Avon Grove High School, and health screenings for people at low-income residential communities such as Oxhaven Apartments in Oxford.

LCH brings outside resources to our centers to break down challenges for our patients and create access where it is needed. LCH partners with Temple Fox Chase and Penn Medicine to bring mobile mammography vans to our locations to create accessibility for breast cancer screenings. LCH is also working with Penn Medicine to bring screening tools for prostate cancer to our three locations to reduce barriers to care and

improve health outcomes. Our pediatric patients are visited by the Philadelphia Eagles' Vision to Learn Eagle Eye mobile vision screening team who are able to provide free vision screenings and glasses when needed for our youngest patients. At LCH expanding access to care includes identifying needs and creating innovative and sustainable solutions to partner with other organizations to create optimal patient health.

For us, success has several aspects: patient access to healthcare, improved patient outcomes, and innovation to improve organizational operations and sustainability. As an FQHC, LCH collects a wide range of data for our annual Universal Data System (UDS) report for our federal funders. This data includes extensive information about who we serve, including race/ethnicity, age, income level, insurance coverage, and services utilized. Our UDS data also tracks clinical services received, diagnoses made, follow up care provided, and clinical outcomes. For example, for a patient screened for depression and anxiety, that patient's record would show the screening conducted and its results, the diagnosis made, follow up plan undertaken, appointments made and kept for behavioral health treatment, and post-service screening results. This breadth of information enables us to track each individual's progress toward better health.

Some of the objectives we have set for the current year include:

- Serve at least 8,800 unduplicated patients across all LCH sites and services.
- Build our Diabetes Care Management program to serve at least 30 patients.
- Offer Chiropractic Services to support LCH patients with a referral from their LCH provider to support our many patients who work in physical occupations such as agriculture and landscaping.
- Support the mental health of LCH patients by conducting depression screenings for at least 90% of primary care patients and, when appropriate, connecting them to behavioral health services at LCH's Pia Behavioral Health Center.
- Collaborate with Avon Grove High School to provide free sports physicals to students who may have access challenges, to encourage full participation and encourage healthy activity for teens.
- Utilize the LCH Pharmacy in Kennett Square to improve patient access to affordable medications and medication counseling. Our goal is to enroll at least 20% of LCH patients into our pharmacy services in 2026..
- Provide at least ten community health screening events to mushroom farms, schools, and other community spaces, reaching at least 350 individuals with LCH services.

General operating funds will ensure that we sustain our critical programs, create positive health outcomes for the most vulnerable members of our community, and enhance outreach efforts to connect more community members to care. Your investment in LCH directly contributes to healthier outcomes by ensuring that all patients have the care and support they need and fostering a stronger, more resilient Chester County. As with all LCH services, our care is provided on a year-round basis according to the needs of each individual patient. Together, we can provide compassionate, life-changing care where it is needed most.

III. ATTACHMENTS

Email this support information. If it is on your website, please provide the [URL](#).

1. Copy of **501 (c) (3)** federal tax-exempt letter
 2. List of **Board** of Directors, with their affiliations **URL:**
 3. Most recent **annual report URL:**
 4. Audited or reviewed recent **financial statement URL:**
 5. Itemized **organizational operating budget** with actual results for prior fiscal year & current fiscal year to date
 6. If capacity building initiative, **itemized budget** (including external consultant's proposal, if applicable)
 7. Current **strategic plan**. If your nonprofit does **not** have a current strategic plan, **explain why**.
- Visit our website to learn more at www.chescocf.org
 - Proposals are only accepted electronically: <https://chescocf.org/receive/apply-for-grants/>
 - **Email proposals to grants@chescocf.org**
 - Proposals are considered "complete" when CCCF has **confirmed** receipt of the **Grant Proposal Summary Sheet, Narrative & Attachments**.
 - Proposals are shared electronically and online with Fund Advisors, Donors & Grant Panels.
 - Per IRS Regulations, applicants must be charitable, tax-exempt organizations with 501(c)(3) certification & cannot be individuals.

Please contact Kevin Baffa, Grants Administrator or Stephenie Stevens, Grants Officer at **(610) 696-8211** or grants@chescocf.org with any questions.

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so their philanthropy makes a difference, now & forever.*