



I. GRANT PROPOSAL SUMMARY SHEET

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This page will be shared electronically with Grant Panel Members & Fund Advisors + posted online.

Date: July 19, 2026

Contact Information

Organization Name: Washington Hose Company No.1
Address: 376 East Lincoln Highway, Coatesville, PA 19320
Phone: 610-384-6464
Website: <https://www.coatesvillefire.org/content/whoverview/>
Year Incorporated: August 17, 1871
FEIN: 23-1196071

ED/CEO Name: William Delmedico
ED/CEO E-mail: billdelmedico@whcems.org
Board Chair Name: James Buchanan
Board Chair Approval (check here): ☒
Primary Contact Name: William Delmedico
Primary Contact E-mail: billdelmedico@whcems.org

Organization Information:

Field/s of Interest:

☐	Arts, Culture, Heritage	☐	Education, Library	☐	Environment, Animals
☐	Health	☒	Human Services	☐	Social Justice, Civic Engagement
☐	Religion	☐	If other, please describe:		

Mission:

Geographic Area Served (If not all of Chester County, specify primary Chester County regions served): Coatesville City and surrounding municipalities.

Describe Population Served & Annual Number of People Served. (Include Chester County # &/or % served.)

Washington Hose Company serves all of Coatesville City's approximate 13,400 residents. In addition our services are offered to thousands of residents as part of mutual aid with EMS agencies that cover surrounding townships. In 2025, Washington Hose Company responded to 3,498 emergency medical service events — an average of nearly 290 calls per month. Every call represents a neighbor, family member, or visitor in crisis.

Annual Budget \$ 1.7M 29 # of Full-Time Equivalent Paid Staff

95% % of budget for program expenses 7 # of Board Volunteers

5% % of budget for administrative expenses 12 # of Active Non-Board Volunteers

0 % of budget for fundraising expenses 1400 # of Volunteer Hours

100% = total

Top 3-5 funding sources:

1. Reimbursement from services
2. Rental income
3. Grants

This grant proposal is for: X Direct Service Programs & General Operating &/or Capacity Building

If Capacity Building Proposal, the focus is:

☐	Contingency Planning	☐	Partnerships, Collaborations	☐	Merger, Closure
☐	Mission, Vision, Strategy	☐	Board Engagement & Leadership	☐	Marketing, Communication
☐	Resource Development	☐	Operations	☐	Technology
☐	If other, please describe:				

Grant Amount Requested from the Community Foundation: \$__\$10,000_____

Proposal Summary: *(a few sentences, please)*

Washington Hose Company No. 1 was founded as a Fire Fighting company in 1871. The company ran its first ambulance in 1916. The City of Coatesville officially designated Washington Hose Company as its primary provider of ambulance and EMS services in 2015 through City Council Resolution 2015-02. The company has consistently provided EMS services to residents of Coatesville and surrounding areas.

Like many EMS agencies throughout Pennsylvania and across the country, WHC operates within a reimbursement environment that does not fully fund the cost of emergency medical readiness and response. Emergency medical services are required to respond to every call for service regardless of a patient's insurance status or ability to pay.

While WHC continues to maintain reliable emergency response operations for the community, there have been increasing pressure on staffing, readiness, equipment, and operational sustainability.

In 2025, Washington Hose Company operated at an approximate deficit of \$160,000 while continuing to provide uninterrupted emergency medical services. The gap is driven by the significant reimbursement gap for

- a. Medicare and Medicaid patients (77% of patients; Total Billed: \$\$1.8M; Total Collectable: \$1.1M; Reimbursement Gap \$700k)
- b. Private pay patients (7 % of patients; Reimbursement Gap \$257K)

Community support helps Washington Hose Company continue to provide emergency medical services to residents throughout Coatesville and surrounding communities.

II. GRANT PROPOSAL NARRATIVE

Provide clear, concise information in 1-3 pages. Please be brief.

1. Nonprofit's overall aims, key initiatives, key achievements & distinctiveness

Founded as a fire company in 1871, Washington Hose Company No. 1 has been providing public safety services in Chester County for approximately 155 years making it among the earliest established in the county. The company purchased its first ambulance in 1916 and has been providing emergency medical services (EMS) to the city of Coatesville and surrounding areas ever since.

Over the decades Washington Hose Company has evolved to provide primarily EMS services. Similar to other EMS organizations across the country, Washington Hose Company faces rising operational costs, staffing shortages, equipment replacement expenses, and reimbursement gaps. We face significant financial challenges, some of which are unresolvable realities of the community we serve.

In June 2026, Washington Hose Company hired a new EMS Chief, William Delmedico. The board of directors and Chief Delmedico are committed to these key initiatives:

- Bringing financial sustainability
Washington Hose Company is aggressively pursuing multiple paths to financial stability including:
 - Streamlining operations and strategic expense reductions
 - Improving revenue streams outside reimbursements
 - Municipal funding in alignment with public safety infrastructure
- Improving level of care
 - Enhance and elevate patient care standards through training and advancement opportunities
 - Evaluate standard care levels for Coatesville City and establish standards commensurate to city needs
 - Proactively maintain and replenish equipment and apparatus to meet the service needs of the community
- Bettering relationships with community partners and surrounding agencies
 - Strengthen connections and increase awareness within the community
 - Increase visibility and communications with partners and constituents

Our major achievement is the uninterrupted emergency medical services we provide to Coatesville City and surrounding areas. In 2025, we logged approximately 2,700 calls and transported about 1,800 patients to local facilities. The majority of calls were for Coatesville City. We provide coverage in other areas when neighboring EMS organizations are unavailable. In 2025, we provided coverage for 22 different townships in the surrounding area.

We meet people on what is sometimes their worst day and offer them not just medical services, but compassion and dignity.

2. Funding request

- **What specific needs & issues are being addressed, via what programs and services?**

Emergency medical services to the City of Coatesville and surrounding communities, ensuring residents have access to timely emergency care regardless of their ability to pay. Coatesville City experiences poverty rates significantly higher than both Chester County and Pennsylvania averages. Higher poverty rates result in reduced preventative health care and greater need for emergency services.

- **Why is it important to fund this now?**

Washington Hose Company serves all of Coatesville City's approximate 13,400 residents. In addition, our services are offered to thousands of residents as part of mutual aid with EMS agencies that cover surrounding townships. Like EMS providers across Pennsylvania and throughout the nation, WHC is experiencing increasing financial and operational pressures, including rising operating costs, workforce shortages, and reimbursement models that have not kept pace with the cost of providing care. In 2025, Washington Hose Company operated at a deficit of approximately \$160,000. Despite the deficit we continued to provide uninterrupted emergency medical services. The deficit trend has continued in 2026. Washington Hose Company is taking measures to reduce expenses including reducing the number of available ambulances and is working with the municipality we serve regarding both emergency and strategic funding. On June 25, 2026 Washington Hose Company No. 1 sent a notice of 'Immediate Risk to EMS Coverage' as a result of the

reimbursement gap for Medicare, Medicaid and Private Pay patients. While WHC and Coatesville City work together to evaluate sustainable funding strategies, WHC recognizes that any strategy requires multiple funding sources and therefore we are seeking this grant to help preserve reliable emergency medical services for the community.

- **How will results & impact be demonstrated?**

As this is an operational grant to sustain services, the results and impact would be realized by the continued fulfillment of responding to 911 calls for our coverage area and, along with other funding, the restoration of 24/7 + 12/5 coverage (currently reduced to 24/7 + 12/3 coverage).

- **Additionally, for capacity building grant proposals:**

- **How will this capacity building initiative impact your nonprofit?**
- **How will this impact be demonstrated?**
- **Include a description of the expected activities; timeline & costs to implement the initiative. If external consulting services are required, include the anticipated costs & expertise of the consultants to be hired. Include external consultant proposal/s if applicable.**

III. ATTACHMENTS

Email this support information. If it is on your website, please provide the [URL](#).

1. Copy of **501 (c) (3)** federal tax-exempt letter [See attachment](#)
2. List of **Board** of Directors, with their affiliations [URL: See attachment](#)
3. Most recent **annual report** [URL: 2025 Impact Statement](#)
4. Audited or reviewed recent **financial statement** [URL: See attachment](#)
5. Itemized **organizational operating budget** with actual results for prior fiscal year & current fiscal year to date [See attachment](#)
6. If capacity building initiative, **itemized budget** (including external consultant's proposal, if applicable) [n/a](#)
7. Current **strategic plan**. If your nonprofit does **not** have a current strategic plan, **explain why**. [See attachment](#)