



I. GRANT PROPOSAL SUMMARY SHEET

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Date

Contact Information

Organization Name: Good Samaritan Services
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Year Incorporated: 2001
FEIN: 23-3011817

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Board Chair Name: John Torres
Board Chair Approval (check here): ☒
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Organization Information:

Field/s of Interest:

☒	Arts, Culture, Heritage	☒	Education, Library	☐	Environment, Animals
☒	Health	☒	Human Services	☐	Social Justice, Civic Engagement
☐	Religion		If other, please describe:		

Mission: Good Samaritan Services (Good Sam) gives immediate help to people who are experiencing homelessness, and helps those at risk of becoming homeless, by restoring their lives to stability.

Geographic Area Served (If not all of Chester County, specify primary Chester County regions served):

Good Samaritan Services serves all of Chester County with 10 Short-term Emergency and Transitional Housing locations in Phoenixville, Coatesville, and Kennett Square.

Describe Population Served & Annual Number of People Served. (Include Chester County # &/or % served.)

In the most recent fiscal year, Good Samaritan Services provided essential housing and support services to 740 men, women, and children. We serve at least 300 people per day across five locations in Chester and Lancaster Counties. Of this population, 72% are male, 27% are female, and 1% are nonbinary. This population is 46% African American, 36% Caucasian, 14% Hispanic, Latin, or Chicano, 2% Asian or Pacific Islanders, and 2% Other.

Annual Budget \$ 3,688,301.00

<u>80</u>	% of budget for program expenses	<u>22</u>	# of Full-Time Equivalent Paid Staff
<u>6</u>	% of budget for administrative expenses	<u>18</u>	# of Board Volunteers
<u>14</u>	% of budget for fundraising expenses	<u>340</u>	# of Active Non-Board Volunteers
		<u>1237</u>	# of Volunteer Hours

100% = total

Top 3-5 funding sources: The Foxwynd Foundation, Phoenixville Community Health Foundation, Nuna Baby Essentials, Phare (PA Housing Affordability and Rehabilitation Enhancement Fund)

This grant proposal is for: X Direct Service Programs & General Operating &/or Capacity Building

If Capacity Building Proposal, the focus is:

☐	Contingency Planning	☐	Partnerships, Collaborations	☐	Merger, Closure
☐	Mission, Vision, Strategy	☐	Board Engagement & Leadership	☐	Marketing, Communication
☐	Resource Development	☐	Operations	☐	Technology

☐ If other, please describe: _____

Grant Amount Requested from the Community Foundation: \$ \$10,000

Proposal Summary: *(a few sentences, please)*

Good Samaritan Services respectfully requests \$10,000 in funding to support our holistic approach to homelessness in Chester County through our Emergency Short-Term and Transitional Housing, and Housing Support Programs. Funds will be used to provide food, supplies and supplement utilities used throughout our Emergency Short-Term and Transitional Housing programs, as well as provide support for our licensed social worker in our Short-Term Counseling program, and resource coordinators, house managers and outreach coordinators in these programs.

II. GRANT PROPOSAL NARRATIVE

Provide clear, concise information in 1-3 pages. Please be brief.



Aims Good Samaritan Services (Good Sam) gives immediate help to people who are experiencing homelessness, and helps those at risk of becoming homeless, by restoring their lives to stability. We engage the community as active partners in this work, recognizing that lasting change is built through collaboration, dignity, and sustained support.

Key Initiatives Good Sam tailors each participant's unique needs and stage in the housing journey through a continuum of housing support that includes:

Emergency Housing: Up to 60 days of shelter focused on stabilization and planning

Transitional Housing: Up to 24 months of housing with structured support and program fees

Supportive Housing: Rental assistance, case management, and ongoing support for individuals and families living in their own homes.

Program Alumni: Ongoing support to ensure lasting stability. Program staff connect with alumni at the 1mo, 3mo, 6 mo and 1 year mark after graduating.

Key Achievements Our free, in-house Mental Health Counseling support was launched based on our intake data that showed 72% of our participants reported a history of trauma and many women in our Emergency Housing came from a domestic violence situation. For these individuals, help was 6 months to a year away as referrals for both crisis services and non-urgent mental health services require insurance.

In direct response to this, Good Sam initiated a powerful and effective counseling service using a Care Delivery Model of treatment with our staff Licensed Clinical Social Worker available to all of our participants without the barriers of cost, insurance, transportation or long wait lists. As a result, we are the only homeless shelter in the Chester area able to provide onsite crisis services.

Led by a Licensed Clinical Social Worker, services are delivered in participants' homes or at program sites, helping individuals address immediate crises, reduce anxiety and depression, and access longer-term behavioral health care through warm referrals. Documented outcomes demonstrate significant reductions in depression and anxiety among participants.

Complementing housing and clinical services, Good Sam's support also includes resources that address additional underlying barriers to overcome homelessness such as matched savings, and microloans to help participants build financial stability, establish credit, and overcome barriers such as transportation and housing deposits.

Currently, Good Sam operates 10 short-term emergency and transitional housing properties in Phoenixville, Kennett Square and Coatesville in Chester County, housing approximately 60 participants, including single parents with children. Additionally, we have the capacity to serve up to 30 individuals a day across Chester County in need of Supportive Housing with over \$150,000 a year in rental support to stabilize their own housing.

In the past year, we have provided 15,700+ hours of case management, 602 hours of counseling for 98 participants, and professional development and workshops for 210 participants. We offered 1,818+ nights of shelter, 72,000 meals, \$15,000 in microloans, \$8607 in matched savings, and \$181,260 in rental aid. Together our programs have saved 740 individuals from homelessness, with 355 graduating to independent living, having completed 1064 milestones towards stability.

Distinctiveness Good Sam is distinguished by our ability to respond to homelessness as more than a housing crisis. Our integrated approach combines housing with individualized case management, economic mobility, financial resources, workforce development, trauma-informed mental health care, and strong community partnerships. By addressing both immediate needs and the underlying barriers to stability, we help participants not only obtain housing, but develop the skills, resources, and support systems needed to maintain it.

Funding Request Good Sam respectfully requests \$10,000 from the Chester County Community Foundation to help subsidize our utility bills, food and supplies which have significantly increased in usage and cost due an increase in the individuals residing at all of our housing programs; to support our resource coordinators and case managers who provide individualized case management for our participants; and to support our short-term counseling program which provide participants and their families with mental health services free of charge and with no required insurance.

Specific Needs Communities throughout Chester County continue to face an escalating housing crisis driven by a shortage of affordable housing within reach of available jobs. Most low-income renting families spend at least half of their pay on housing costs, with 25% of those families spending over 70% of their income just on rent and utilities. A broken car, sudden job loss, sickness or domestic violence can bring them to the brink of homelessness in as little as 30 days.

For single mother families, the risk of becoming homeless increases if they experience a health crisis, a transportation problem, childcare issues or domestic violence. Domestic violence is the 3rd leading cause of homelessness among families and can result in a loss of productivity, decrease in women's earning potential and a reduction in overall financial security. A significant number of women in our housing programs come from a domestic violence situation.

Our experience is that homelessness and trauma are a two-way street. Trauma increases the risk of homelessness and homelessness increases the risk of trauma. The manifestations of trauma can significantly impede the ability to engage in purposeful and self-empowered actions crucial for assisting those who are homeless in obtaining and maintaining stable housing. In addition, a child who experiences homelessness is three times more likely to develop behavioral problems and four times more likely to show delayed development. Seventy-two percent of Good Sam's participants report a history of trauma.

Good Sam is committed to playing a leading role in the community to help prevent and end homelessness for individuals and families in Chester County. Our goal is to continue to increase the number of people making a lasting recovery from an episode of homelessness by providing appropriate levels of support and critical resources, helping individuals and families develop life skills and experiences that will better prepare them to weather the storms of life.

We do this through a comprehensive continuum of care that includes Short-Term Emergency Housing, Transitional Housing and Housing Support Services. Our continuum of care is centered around 30 milestones designed to break down the pathway to stability into achievable goals and address the root causes of homelessness while advancing economic mobility.

Key to completing milestones are Good Sam program resources including financial literacy and budgeting, GED completion, Matched Savings & Wheels of Hope, TRADE – our job development program, and access to workforce skills training as well as onsite childcare. Onsite childcare enables parents to participate fully in counseling, job training, employment, and financial education, knowing their children are in a safe, nurturing environment.

Recognizing the impact of trauma, we integrate mental health support with free, on-site counseling from a licensed social worker without insurance barriers as well as a dedicated space for children to engage in social and emotional learning activities, and child trauma-informed counseling to mitigate the long-term impact of homelessness on their mental health.

Why Fund Now? Funding this work now is critical because the increasing cost and limited availability of housing make achieving stability more difficult for the individuals and families we serve, while rising costs for utilities, food, and essential supplies increase the cost of providing housing and supportive services. Housing alone does not resolve the circumstances that led to homelessness. Good Sam's programs provide the individualized guidance that helps participants address barriers related to income, employment, transportation, finances, mental health, and access to permanent housing. Support from the Chester County Community Foundation will help Good Sam sustain this continuum of care so individuals and families have the resources and support necessary to achieve lasting stability and reduce their risk of returning to homelessness.

Results and Impact Good Sam will demonstrate results through measurable progress toward housing, financial, employment, and personal stability. Our goals include 80% of Transitional Housing participants transitioning to permanent housing and maintaining that housing for six months to one year after program completion; 100% of participants completing a financial budget and financial literacy training; and 80% securing and maintaining employment. Participants will also demonstrate growth in social supports,

parenting skills, and community connections. For those participating in counseling, Good Sam seeks a 10% reduction in anxiety and depression and a five-point reduction in PTSD symptoms within six to nine months.

Upon completion of the program, participants will have achieved economic self-sufficiency through stable employment, and the ability to independently secure and afford permanent housing. By combining housing stability with workforce development, financial education, trauma-informed support, and individualized guidance, Good Samaritan Services empowers individuals to break the cycle of homelessness and build stable, independent futures.